Onyx Coating highlights its distributor MCN Dominicana's growth from zero to 350 PPF rolls sold and 35 new installers

A U.S. and Dominican Republic distributor with no prior PPF or ceramic coating offering has expanded its portfolio with Onyx Coating

Great Neck, New York Nov 3, 2026 (Issuewire.com) - Onyx Coating today highlighted the growth of MCN Dominicana, one of its distributors in the United States and its official distributor in the Dominican Republic. Before partnering with Onyx Coating, MCN Dominicana did not offer paint protection film (PPF) or ceramic coating products. Since adding the Onyx Coating line, the company has sold

approximately 350 rolls of installer-grade PPF and now works with a network of around 35 installers.

MCN Dominicana operates in both markets, with locations in Miami, Florida, and Santiago, Dominican Republic.

"Partnering with Onyx Coating allowed us to expand our product portfolio and establish ourselves in the PPF and ceramic coating market," said MCN Dominicana.

Why MCN Dominicana chose Onyx Coating

MCN Dominicana began its search for a PPF supplier in October 2024. Two factors set Onyx Coating apart: the breadth of its product range and the German manufacturing behind the brand, which gave the company confidence in the quality it would be bringing to market.

The path from first contact to official distributor was straightforward. Onyx Coating reached out quickly, which made it easy for both sides to start working together. MCN Dominicana also described Onyx Coating's customer service as exceptional.

Results so far

The most visible change for MCN Dominicana has been its product lineup, which now includes PPF and ceramic coating where it previously offered neither. Key results include:

- Approximately 350 rolls of PPF sold
- A network of around 35 installers
- Vunyx® Guard Pro as the top-performing PPF in its market, followed by Shield Pro

"Seeing a distributor go from no PPF or ceramic coating offering to around 350 rolls sold and a network of around 35 installers is exactly what our partnership model is built to deliver," said **Ahmad Madi, International Sales Director at Onyx Coating**. "MCN Dominicana shows what happens when a strong product range meets a distributor committed to building an installer network."

Looking ahead

MCN Dominicana's focus is on maintaining and growing sales across its markets. The company notes that several lower-priced brands have entered its markets, and it sees product quality as the key differentiator for Onyx Coating.

What this means for distributors

For distributors evaluating a PPF distributor opportunity or a ceramic coating distributor partnership, MCN Dominicana's experience highlights the factors that made onboarding straightforward: a wide product range, credible manufacturing, and responsive support.

"Every distributor who joins our network should feel supported from the first conversation," Madi added. "Range, manufacturing credibility, and fast, responsive service are what we aim to deliver, and MCN Dominicana's results are a strong example of what that can look like in practice."

About MCN Dominicana

MCN Dominicana is one of Onyx Coating's distributors in the United States and the official Onyx Coating distributor in the Dominican Republic, operating in both regions with locations in Miami, Florida, and Santiago, Dominican Republic. Learn more at www.mcndominicana.com.

About Onyx Coating

Onyx Coating is driven by a mission to protect vehicles across land, sea, and air. As a global leader in high-performance automotive protection, the company offers advanced ceramic coatings, including certified 10H and N1 formulas, as well as premium paint protection films and window films engineered for superior durability and shine.

With a customer-centric approach and a distribution network spanning over 70 countries, Onyx Coating empowers automotive professionals with premium surface protection products, technical expertise, and ongoing support. The company operates on core values of integrity, excellence, innovation, teamwork, customer focus, and sustainability.

Join the Onyx Coating network

Car care professionals seeking to expand their offering of ceramic coatings, PPF, window tint, detailing products, and professional training are invited to partner with Onyx Coating. Partnering with Onyx Coating lets you integrate premium protection solutions backed by a trusted global paint protection products manufacturer.

For more information about partnership programs or to become an official Onyx Coating distributor or installer, visit www.onyxcoating.com or contact info@onyxcoating.com.

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