

The Thornton Team Surpasses Full-Year 2025 Sales Volume in First Eight Months of 2026

Wheaton real estate team reaches \$42 million in sales volume and 62 closed transactions through August, ranking among Illinois' top 90 real estate producers by volume.



Wheaton, Illinois Sep 23, 2026 ([IssueWire.com](https://www.issuewire.com)) - The Thornton Team at Keller Williams Premiere Properties, led by top-producing real estate broker Michael Thornton, has surpassed its record-breaking 2025 sales volume after only eight months of 2026.

Through the end of August, The Thornton Team closed 62 transactions totaling approximately \$42 million in sales volume. That figure already exceeds the team's previous annual record of nearly \$39 million, established during the entirety of 2025.

The results position The Thornton Team for significant year-over-year growth and another record-setting year. The team is currently ranked among the top 90 real estate producers in Illinois based on year-to-date sales volume.

The Thornton Team's 2026 results through August include:

- Approximately \$42 million in closed sales volume

- 62 closed real estate transactions
- Surpassed the team's full-year 2025 sales volume in only eight months
- Ranked among the top 90 real estate producers in Illinois by sales volume
- Increased activity within the luxury real estate market
- Maintained a balanced mix of buyer and seller representation

The team's record-setting performance has included transactions across a broad range of price points, with substantial growth in the luxury segment. At the same time, the team has maintained a balanced business between representing home sellers and helping buyers navigate one of the region's most competitive real estate markets.

"Surpassing our entire 2025 sales volume by the end of August is an incredible milestone for our team," said Michael Thornton, Team Lead of The Thornton Team. "We are grateful for the continued trust of our clients, friends, families, and referral partners. Our growth is a direct reflection of those relationships and our team's commitment to providing an exceptional experience and excellent results for every client."

Balanced Growth in a Changing Market

The Thornton Team's success has been driven by its ability to identify opportunities for both buyers and sellers as market conditions continue to evolve throughout Chicago's western suburbs.

By maintaining a balanced mix of listings and buyer transactions, the team has been able to serve clients on both sides of the market. Its local expertise, strategic marketing, negotiation experience, and extensive professional network have helped sellers maximize the presentation and exposure of their homes while helping buyers compete successfully for desirable properties.

The team has also completed a growing number of luxury transactions in 2026, reflecting its continued expansion into higher price points throughout Wheaton and the surrounding western suburbs.

"This has been one of the most exciting aspects of our growth," Thornton said. "We have been able to expand our presence in the luxury market while continuing to serve first-time buyers, move-up buyers, downsizers, investors, and families relocating to the western suburbs. Regardless of the price point, our focus is always on understanding the client's goals, developing the right strategy, and delivering the strongest possible result."

Poised for a Record-Setting 2026

The team's 2026 performance follows a record-breaking 2025, when The Thornton Team closed nearly \$39 million in sales volume. Having already exceeded that total through August, the team is positioned to finish 2026 with significant year-over-year growth.

Led by Michael Thornton, The Thornton Team has helped more than 400 families buy and sell homes and has surpassed \$200 million in lifetime sales volume. The team serves Wheaton, Glen Ellyn, Naperville, St. Charles, Geneva, Batavia, Downers Grove, Elmhurst, and other communities throughout Chicago's western suburbs.

The team's growth continues to be fueled primarily by repeat clients, referrals, local market expertise, and innovative marketing strategies designed to create greater exposure and stronger results for its clients.

"We are proud of the numbers, but the numbers represent families and individuals who trusted us with one of the most important financial decisions of their lives," Thornton added. "Our goal is to continue growing while maintaining the responsiveness, personal attention, and client-first service that built our business."

Trusted Throughout Chicago's Western Suburbs

The Thornton Team is one of the most highly reviewed real estate teams in the region, supported by more than 100 verified five-star reviews across Google, Zillow, and Realtor.com.

The team works with first-time buyers, move-up buyers, luxury homeowners, investors, downsizers, and relocation clients. Its experience across multiple communities and price points enables the team to provide detailed market insight and personalized strategies for buyers and sellers throughout the western suburbs.

As longtime Wheaton residents, Michael Thornton and his family remain deeply invested in the communities the team serves, bringing a local perspective and relationship-focused approach to every transaction.



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