

Recurring Revenue is Predictable so Why is Billing Still so Manual?



Recurring Revenue is Predictable so Why is Billing Still so Manual?



Billingstad, Akershus Sep 23, 2026 ([Issuewire.com](https://www.issuewire.com)) - 23rd September 2026, ZaveIT highlights the growing billing challenge facing MSPs, IT service providers and cloud providers as recurring-service models become more complex.

Recurring revenue has become central to the growth of MSPs, IT service providers and cloud

businesses, but the billing processes behind that revenue often remain highly manual.

For many providers, preparing accurate billing information still requires teams to reconcile data across spreadsheets, supplier portals, PSA platforms, CRM systems and finance applications. Subscription changes, licence quantities, usage data, customer-specific pricing, discounts and billing intervals can all sit in different places, creating unnecessary administrative work before an invoice is ready. As recurring-service portfolios grow, this challenge becomes increasingly difficult to manage. More customers, vendors, licences and consumption-based services mean more information to validate, more changes to track and a greater risk of missed or incorrect billing.

“Recurring revenue should make an IT business easier to scale, not create another layer of administration every month. As service portfolios grow, the real challenge is keeping subscriptions, usage, customer pricing and billing information connected. If teams still have to manually piece that picture together before every invoice run, the commercial process has not scaled with the business.” Says, **Fred Habberstad, Founder & CSMO, ZaveIT**

ZaveIT addresses this by bringing subscription information, service changes, applicable usage data and customer pricing into a more structured commercial workflow. The platform creates a clearer connection between what the customer ordered, what is active, what has changed and what is ready to be billed. For supported integrations and configured services, structured billing information can be transferred into connected ERP or finance systems, helping providers reduce spreadsheet dependency without replacing the PSA, CRM or finance platforms already in use.

The objective is to reduce manual invoice preparation, identify discrepancies earlier, improve visibility across recurring services and enable providers to process more business without increasing administration at the same rate. For MSPs and IT service providers, the question is becoming increasingly important: **if recurring revenue is designed to create predictability, should the process required to bill it still depend on manual reconciliation?**

About ZaveIT

ZaveIT provides a connected commercial platform for MSPs, IT resellers and IT service providers, helping businesses build, sell and manage services through structured workflows across subscriptions, orders, pricing, billing and delivery.

The platform is designed to work alongside existing business systems, helping providers reduce repetitive administration and build more scalable recurring-service operations.

Learn more at <https://www.zaveit.io/>

Media Contact

ZaveIT

*****@zaveit.no

<https://www.zaveit.io/>

Source : <https://www.zaveit.io/>

[See on IssueWire](#)