

Sustainable Medical Billing Acquires RevCycle Partners, Inc.

Expanding National Leadership in Specialty Revenue Cycle Management



Phoenix, Arizona Jul 27, 2026 ([Issuewire.com](https://www.issuewire.com)) - Sustainable Medical Billing, LLC, a leading provider of revenue cycle management (RCM) solutions, today announced the acquisition of **RevCycle Partners, Inc.**, one of the nation's premier providers of billing and credentialing services for optometry practices.

The acquisition marks another significant milestone in Sustainable Medical Billing's continued growth strategy, expanding the company's national presence while adding one of the most respected specialty RCM organizations in the eyecare industry. RevCycle Partners serves more than **400 optometry practices** throughout the United States and has earned a reputation for exceptional client service, industry expertise, and strong financial outcomes.

As part of the transaction, RevCycle's software business was separated prior to closing into a newly formed independent company, **OneSpot**, which will continue developing and supporting technology solutions for the eyecare market. OneSpot will remain an important technology partner to RevCycle Partners, allowing both organizations to focus on their respective strengths while continuing to collaborate in support of shared customers.

Michael Johnson, CEO of Sustainable Medical Billing, commented:

"RevCycle Partners has built an outstanding reputation by combining deep industry expertise with an unwavering commitment to client success. We are excited to welcome their clients and talented team to Sustainable Medical Billing. This acquisition strengthens our specialty capabilities while preserving the relationships and service model that have made RevCycle such a trusted partner to hundreds of optometry practices. We look forward to investing in the business, expanding its capabilities, and continuing its long history of excellence."

Paul Hartge, co-founder and CEO of RevCycle Partners, added:

"This transaction represents an exciting next chapter for both organizations. Sustainable Medical Billing brings the scale, resources, and operational expertise to help RevCycle continue growing while maintaining the culture and client-first approach that has defined our success. At the same time, I'm excited to launch OneSpot as an independent technology company focused exclusively on developing innovative software solutions for the eyecare industry. Both organizations are well positioned for long-

term success, and I'm confident our clients will benefit from the continued partnership between Sustainable and OneSpot."

The RevCycle leadership team will continue supporting clients following the acquisition, including co-founder and Executive Vice President **Christine Schneider**, who joins Sustainable Medical Billing as part of the transaction and will continue providing executive leadership for RevCycle's operations. Clients will experience a seamless transition with no disruption to billing, credentialing, or customer support services.

The acquisition further reinforces Sustainable Medical Billing's position as one of the fastest-growing independent revenue cycle management organizations in the United States. By combining Sustainable's national scale with RevCycle's deep expertise in optometry, the organization is positioned to deliver even greater value to eyecare providers while continuing to invest in technology, innovation, and client success.

About Sustainable Medical Billing

Sustainable Medical Billing, LLC is a Scottsdale, Arizona-based provider of comprehensive revenue cycle management solutions, including medical billing, coding, credentialing, provider enrollment, prior authorization services, consulting, and practice optimization. The company partners with hospitals, physician practices and healthcare organizations across the United States to maximize financial performance while delivering exceptional client service.

About RevCycle Partners

RevCycle Partners, Inc. is a leading provider of revenue cycle management and credentialing services focused on the optometry industry. Serving more than 400 practices nationwide, the company has become a trusted partner to eyecare providers through its specialized expertise, personalized service, and commitment to maximizing practice performance.

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