

## **Passive Realty Group Opens Tennessee Operations Hub to Support Regional Growth Across the Southern U.S.**

Expansion Strengthens the Company's Ability to Serve Accredited Investors Seeking Tax-Advantaged Real Estate Investment Strategies Throughout the Region



**Nashville, Tennessee Jul 9, 2026 ([IssueWire.com](https://www.IssueWire.com))** - Passive Realty Group, a real estate investment firm specializing in tax-advantaged passive real estate strategies, today announced the opening of its Tennessee operations hub as part of the company's continued expansion throughout the Southern United States. The new operations center strengthens the firm's regional presence while reinforcing its commitment to serving accredited investors seeking long-term wealth preservation, passive income opportunities, and tax-efficient real estate investment strategies.

The Tennessee expansion represents an important milestone in Passive Realty Group's long-term growth strategy. While the firm serves investors nationwide, establishing a stronger operational presence in Tennessee positions the company closer to one of the country's fastest growing regions and enhances its ability to support investors throughout the South. The new hub will also strengthen investor communications, educational initiatives, and regional operations as the company continues expanding its national footprint.

Founded and led by Reed Haimson, Founder and President of Passive Realty Group, the company has built a nationwide client base by helping accredited investors evaluate Delaware Statutory Trusts (DSTs), 1031 exchanges, and 721 exchange strategies. Through an education-focused advisory approach, Passive Realty Group works to simplify complex investment structures while helping investors understand opportunities that may align with their long-term financial goals.

### **Expanding Regional Presence to Meet Growing Investor Demand**

The Southern United States has experienced sustained economic growth, population increases, and significant business investment over the past decade. Corporate relocations, infrastructure development, and expanding metropolitan markets have contributed to increased real estate activity throughout the region, attracting both institutional and private investors seeking opportunities across multiple property sectors.

As interest in passive real estate investing continues to grow, Passive Realty Group believes that expanding its operational presence in Tennessee allows the company to better support investors navigating an increasingly complex investment environment. The operations hub is intended to serve as a regional center for investor engagement while maintaining the firm's ability to serve accredited investors across the country.

Many investors are actively seeking alternatives to traditional investment vehicles that provide opportunities for portfolio diversification while offering potential tax advantages. Passive Realty Group specializes in helping accredited investors understand real estate investment structures that may allow them to defer capital gains taxes, preserve wealth, and generate passive income through professionally managed real estate investments.

The company's advisory process is designed to help investors evaluate various strategies based on their individual financial objectives, investment timelines, and long-term planning goals. Rather than emphasizing transactional relationships, Passive Realty Group focuses on educating clients so they can make informed decisions supported by a clear understanding of available options.

The Tennessee operations hub reflects the company's confidence in the continued growth of the Southern United States and its belief that investor demand for passive real estate strategies will remain strong as economic development continues throughout the region.

### **Strengthening Investor Education and Personalized Advisory Services**

Education has long been a cornerstone of Passive Realty Group's approach to serving accredited investors. The company recognizes that tax-advantaged real estate investments often involve sophisticated structures that require careful evaluation and a clear understanding of potential benefits and considerations.

The new Tennessee operations hub will support the firm's continued investment in educational resources designed to help investors better understand Delaware Statutory Trusts, 1031 exchanges, and 721 exchange strategies. These resources include newsletters, market commentary, educational materials, and ongoing communication intended to keep investors informed about developments within the commercial real estate market.

Under the leadership of Reed Haimson, Passive Realty Group has built an advisory model centered on transparency, personalized guidance, and long-term client relationships. Every investor has unique financial goals and circumstances, and the company believes education provides an important foundation for evaluating investment opportunities that may complement broader wealth preservation strategies.

As market conditions evolve, investors often seek experienced professionals who can explain available investment options in a straightforward manner while providing insights into changing economic conditions and real estate market trends. Passive Realty Group's educational initiatives are intended to help investors develop greater confidence in evaluating passive investment opportunities without relying solely on market speculation or short-term performance expectations.

The company's advisory process emphasizes thoughtful planning rather than one-size-fits-all recommendations. By helping investors understand the mechanics of tax-advantaged real estate structures, Passive Realty Group seeks to support informed decision making that aligns with each client's long-term financial objectives.

The expansion into Tennessee also provides additional opportunities for the company to strengthen relationships with investors throughout the South while continuing to serve its growing national client base.

### **Built on Extensive Industry Experience and Long-Term Growth**

Passive Realty Group's continued expansion is supported by the extensive experience of its leadership and longstanding involvement in the real estate investment industry.

Reed Haimson has held securities licenses since 2008 and has participated in more than \$14 billion in real estate transactions throughout his career. His experience spans multiple market cycles and property sectors, providing valuable perspective on investment opportunities as well as the importance of disciplined long-term planning.

In addition to his professional experience, Haimson is an active real estate investor with ownership interests in 14 projects. This firsthand investment experience contributes to the practical perspective

that shapes the company's educational philosophy and advisory approach.

Over the years, Passive Realty Group has established relationships with a broad network of Delaware Statutory Trust sponsors and experienced real estate operators across the United States. These relationships provide accredited investors with access to institutional-quality real estate opportunities across multiple property types and geographic markets, allowing for greater diversification when evaluating passive investment strategies.

Today, the firm's client base extends across more than 35 states, reflecting increasing interest among accredited investors seeking alternatives to active property ownership and management. The company's continued growth has been driven by its emphasis on education, transparency, and helping investors understand strategies designed to support tax efficiency, wealth preservation, and long-term passive income potential.

The opening of the Tennessee operations hub represents another step in Passive Realty Group's long-term vision for sustainable national growth while strengthening its ability to support investors throughout one of the country's most dynamic regions.

Looking ahead, the company plans to continue expanding its educational initiatives, strengthening relationships within the commercial real estate investment community, and enhancing the resources available to accredited investors evaluating tax-advantaged real estate strategies. As economic conditions and investor priorities continue to evolve, Passive Realty Group remains focused on providing personalized guidance supported by education, transparency, and a commitment to helping clients make informed financial decisions.

By establishing a stronger operational presence in Tennessee, Passive Realty Group is positioning itself to better serve both current and future investors throughout the Southern United States while maintaining the nationwide reach and personalized service that have become central to the company's continued growth.

## **About Passive Realty Group**

Passive Realty Group is a real estate investment firm founded and led by Reed Haimson, Founder and President, specializing in Delaware Statutory Trusts (DSTs), 1031 exchanges, and 721 exchange solutions for accredited investors. The company helps investors access tax-advantaged real estate strategies designed for long-term wealth preservation and passive income growth. With clients in more than 35 states and access to a broad network of DST sponsors and institutional-quality real estate opportunities, Passive Realty Group provides education, transparency, and personalized guidance to investors nationwide. Originally established in Colorado and now operating with leadership based in Tennessee, the company continues expanding its presence throughout the Southern United States while maintaining a national client base.

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