

bTrade Partners with fiandeira tecnologia to Expand Secure Managed File Transfer Solutions Across Brazil

Strategic partnership brings quantum safe security, Zero Trust architecture, AI assisted operations, and enterprise Managed File Transfer technology to Brazil



The graphic features the bTrade and fiandeira tecnologia logos at the top, separated by a vertical line. Below the logos is the text "EXCLUSIVE DISTRIBUTION PARTNERSHIP". The main headline reads "bTrade Announces Exclusive Distribution Partnership in Brazil". A sub-headline states: "Bringing industry-leading Managed File Transfer solutions to organizations throughout Brazil and beyond." Below this is a four-column grid of benefits, each with an icon and text. The background includes a stylized globe on the left and a photograph of Christ the Redeemer in Rio de Janeiro on the right.

			
36+ YEARS OF TRUST Proven reliability delivering secure data exchange worldwide.	150,000+ END USERS WORLDWIDE Trusted by organizations across a wide range of industries.	ENTERPRISE-GRADE SECURITY & COMPLIANCE Advanced security controls and compliance support to protect your critical business data.	HIGHLY AVAILABLE & SCALABLE Built for performance, reliability, and growth across complex environments.

TDXchange® NEXT-GENERATION MANAGED FILE TRANSFER PLATFORM SECURE. COMPLIANT. AUTOMATED.	 Powering mission-critical business communications. Automate. Integrate. Protect. Move your data with confidence.	 NOW AVAILABLE THROUGHOUT BRAZIL
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Dallas, Texas Jul 29, 2026 ([Issuewire.com](https://www.issuewire.com)) - bTrade, a global leader in Managed File Transfer and secure Enterprise Data Exchange solutions, today announced a strategic partnership with fiandeira tecnologia, a Brazilian technology provider specializing in information security, secure connectivity, data protection, and the exchange of critical information.

Under the agreement, fiandeira tecnologia will serve as the exclusive distributor of bTrade solutions in Brazil, providing organizations with local access to bTrade technology, solution consulting, implementation expertise, and technical support.

For more than 36 years, bTrade has helped organizations securely exchange mission-critical information among customers, suppliers, internal systems, cloud platforms, users, and trading partners. Trusted by more than 150,000 end users worldwide, bTrade has built its reputation by delivering secure, reliable, scalable, and innovative Enterprise Data Exchange technology for regulated and data-intensive environments.

The partnership combines bTrade's TDXchange enterprise Managed File Transfer platform with fiandeira tecnologia's regional experience, technical expertise, customer relationships, and understanding of highly regulated Brazilian industries.

"Brazil represents an important and rapidly evolving technology market where organizations are placing greater emphasis on security, control, resilience, and regulatory readiness," said **Hanz Jorgensen, Chief Operating Officer at bTrade**. "Organizations need more than a platform that simply moves files. They need a secure Enterprise Data Exchange foundation that brings together Zero Trust security, quantum-safe encryption, intelligent automation, complete observability, and AI-assisted operations. fiandeira tecnologia shares our commitment to technical excellence, customer partnership, and protecting critical information, making them an ideal organization to represent bTrade throughout Brazil."

Founded in 2015, fiandeira tecnologia helps organizations protect sensitive information, modernize access to critical systems, establish secure connectivity, and govern information exchange. The company supports customers across energy, financial services, insurance, government, manufacturing, mining, logistics, legal services, and other sectors where security, availability, governance, and operational continuity are essential.

Advanced Security and Intelligent Operations

"As cybersecurity threats become more sophisticated and regulatory expectations continue to evolve, organizations need stronger control and greater visibility over how critical information is exchanged," said **Luis Figueiredo, Founder and Sales Director at fiandeira tecnologia**. "By partnering with bTrade, we can provide the Brazilian market with an advanced Managed File Transfer platform combining security, automation, traceability, quantum-safe encryption, and intelligent operations."

TDXchange's security capabilities include native end to end Zero Trust architecture, encryption in transit and at rest, quantum safe encryption, built in Multi Factor Authentication for administrators and users, integration with external identity providers, granular Role Based Access Control, authentication between internal services, segregation of duties, detailed audit trails, configuration change tracking, end to end transfer traceability, centralized policy enforcement, and SIEM integration.

bTrade was among the first Managed File Transfer providers to introduce quantum safe encryption within an enterprise MFT platform. These capabilities help organizations prepare for post-quantum risks while protecting information that may need to remain confidential for years or decades.

TDXchange is also advancing AI assisted MFT operations by allowing authorized administrators to interact with operational information through natural language. Instead of manually searching complex logs and reports, users can ask questions about transfer activity, workflow status, system behavior, and operational issues conversationally.

AI-assisted analysis and anomaly detection can identify missing files, unusual file sizes or volumes, unexpected partner behavior, abnormal processing times, runaway processes, workflow bottlenecks, potential SLA breaches, and emerging operational or security risks.

Local Expertise for Brazilian Organizations

Fiandeira Tecnologia combines technical consulting, implementation, and local support for organizations operating in critical and regulated environments. Its expertise includes protecting sensitive

data, strengthening information governance, providing secure access to critical systems, and modernizing information exchange.

Fiandeira's bTrade portfolio includes TDXchange for enterprise Managed File Transfer, TDCloud for cloud-delivered secure file exchange, and AttachGuard for secure file sharing through Microsoft Outlook.

Through the partnership, Brazilian organizations will gain access to enterprise MFT, secure B2B exchange, quantum-safe encryption, Zero Trust architecture, workflow automation, AI assisted operations, anomaly detection, complete observability, secure browser-based exchange, resilient architecture, flexible deployment options, and local consulting, implementation, and support.

The partnership reflects both companies' commitment to helping organizations protect sensitive information, modernize mission-critical data exchange, strengthen regulatory readiness, and improve operational reliability.

About bTrade

Founded in 1990, bTrade is a global leader of Managed File Transfer and secure Enterprise Data Exchange solutions. Its TDXchange platform helps organizations securely automate, monitor, and govern mission-critical information exchanges across internal systems, cloud environments, users, APIs, and trading partners.

For more information, visit www.btrade.com.

About fiandeira tecnologia

Founded in 2015 and headquartered in São Paulo, fiandeira tecnologia is a specialized Brazilian technology provider focused on information security, secure connectivity, data protection, and the exchange of critical information.

The company combines technical knowledge, specialized global technologies, consulting, implementation, and local support.

For more information about bTrade solutions in Brazil, visit www.fiandeira.com.br/btrade

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