

FedFinder Launches AI-Powered Platform to Find and Win Federal Contracts Before the RFP Drops

FedFinder's AI operator, The Closer, anchors a platform spanning pre-RFP signals, live solicitations, win-probability scoring, and one-minute RFP analysis — covering federal, state and local, and grant opportunities in one workspace.

FEDERAL CONTRACT INTELLIGENCE

Win federal work before the RFP drops.

FedFinder is one platform to find the work early, reach the people who decide awards, and act on the public record your competitors overlook. Federal contracting is our specialty, with state, local, and commercial coverage in the same place.

[Start 14-Day Trial](#)

[See the platform](#)

14-day full-access trial. Credit card required. 30-day money-back guarantee.

Washington, D.C, District of Columbia Jun 30, 2026 ([IssueWire.com](https://www.issuewire.com)) - FedFinder Inc. today announced the launch of its federal contract intelligence platform, built to help businesses find, qualify, and win government work before the RFP drops. The platform is anchored by The Closer, an AI acquisition operator that answers questions grounded in the public federal record — what to bid on, where the competition sits, and what just changed.

Federal, state, and local agencies award hundreds of billions of dollars in contracts each year, yet the intelligence tools to pursue that work have traditionally carried enterprise price tags that price out smaller firms. By the time an opportunity is public, an incumbent has often been positioning for months. FedFinder was built to give lean teams the same head start, across the entire pursuit.

The platform brings the full lifecycle into one workspace:

- **Find the work early and everywhere.** Live SAM.gov solicitations with fit scoring and deadline tracking; pre-RFP signals — forecasts, sources-sought, industry days, and appropriations — with predicted solicitation timing; state and local (SLED) opportunities from dozens of portals; and federal grants from Grants.gov.
- **Know who decides and who you face.** The Closer on every view, plus people intelligence covering contracting officers and program leads with verified contact paths, market and competitive dashboards, and contractor public-footprint research.
- **Move from pursuit to a compliant proposal.** A capture pipeline with stage tracking, a calibrated win-probability model that explains its top positive and negative factors, and RFP document analysis that turns a solicitation into a structured Section L/M breakdown and a fillable compliance matrix in under a minute.

For teams focused on oversight, an optional Waste & Risk Detection module applies twelve detectors that flag cost overruns, bridge contracts, single-bidder awards, and set-aside size violations across the federal record.

FedFinder runs on infrastructure designed for trust: strict per-tenant data isolation, resilient data access that fails over between SAM.gov and USAspending so rate limits never break a workflow, daily digests to Slack, Microsoft Teams, or email, and a scoped public REST API. FedFinder is an independent commercial platform, not a government website, and its federal intelligence is sourced only from public records.

"By the time a solicitation hits SAM.gov, the incumbent has often been positioning for months," said Cody Churchwell, Founder and CTO of FedFinder. "FedFinder gives a small team that same head start — pre-RFP signals, the people who decide, and a calibrated read on what they can actually win — on infrastructure and at a price that doesn't assume you're a prime."

FedFinder is available now with a 14-day full-access trial. Founding Member rates are available to early customers, and every paid plan is backed by a 30-day money-back guarantee. Learn more at <https://www.fedfinder.net/pricing>.

About FedFinder

FedFinder Inc. is a federal contract intelligence company that helps businesses find, qualify, and win government work before the RFP drops. Spanning opportunity discovery, intelligence, and capture-and-proposal tools — and powered by its AI operator, The Closer — FedFinder makes professional-grade acquisition intelligence accessible to small and mid-sized contractors across federal, state and local, and grant markets. FedFinder is a commercial vendor and is not affiliated with the U.S. government; its federal intelligence is sourced from public records only. Learn more at <https://www.fedfinder.net>.



FEDERAL CONTRACT INTELLIGENCE
Federal • State & Local • Commercial

WIN THE WORK BEFORE THE RFP 280PS

Find federal work early. Win it first.

One platform to surface opportunities before they post, reach the people who decide awards, and act on the public record your competitors overlook — federal contracting is our specialty, with state, local, and commercial in the same place.

Start your 14-day full-access trial

30-day money-back guarantee

BUILT TO COVER THE WHOLE PURSUIT

See the work coming

Forecasts, sources sought, industry days, and competitors consolidated with predicted timing — position before the solicitation posts.

Reach the right people

Contracting officers, program leads, and points of contact by agency — with award history and verified contact paths.

An operator on every view

Ask what to bid, where competition is, or what changed — get an answer grounded in the public record, with sources you can open.

EVERYTHING IN ONE SUBSCRIPTION

- **Platform & AI operator** — the product end to end.
- **Why FedFinder** — vs. GovWin, Bloomberg, Govini, EzGovOpps.
- **Pricing** — simple per-organization plans.
- **Capabilities** — every module, grouped and explained.
- **Security** — encryption, tenant isolation, audit trails.
- **Getting started** — win your first contract.

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