

Baltic Lead Database Launches Verified B2B Prospecting Platform for Estonia, Latvia, and Lithuania

Northern Savonia, Finland Jun 18, 2026 ([IssueWire.com](https://www.issuewire.com)) - 880K+ Baltic companies, 490K+ decision makers, and 97% email deliverability give outbound sales teams a decisive data edge across the Baltic states

Baltic Lead Database, a Clevenio product, today announced the full launch of its dedicated B2B lead database built exclusively for sales teams prospecting into the Baltic states of Estonia, Latvia, and Lithuania.

The platform addresses a persistent blind spot in European B2B sales data: global providers such as ZoomInfo and Apollo treat the Baltic region as a long-tail market, resulting in shallow company coverage, high email bounce rates, and seat-based pricing that penalises teams focused exclusively on Baltic prospecting. Baltic Lead Database was purpose-built to solve this gap.

The database covers over 880,000 active Baltic companies and more than 490,000 verified decision makers, sourced directly from each country's official business registry — Estonia's e-Business Register, Latvia's Lursoft, and Lithuania's Registrų Centras. Every contact record includes a verified email address, direct phone number where available, LinkedIn URL, and full company firmographics including industry, headcount band, and revenue range.

Email deliverability across the live dataset is verified at 97%, re-checked on a rolling weekly basis. When a contact changes roles or companies, the record is flagged automatically — eliminating wasted sends and protecting sender reputation.

The platform integrates natively with HubSpot and Pipedrive, supports one-click CSV export, and includes API access on higher-tier plans. Pricing starts at \$290 per month with no annual contract required. All plans include a 14-day money-back guarantee.

The platform is fully GDPR-compliant, sourcing all contact data from public corporate registries under legitimate-interest grounds for B2B outreach.

About Baltic Lead Database

Baltic Lead Database is a verified B2B lead database for outbound sales teams targeting Estonia, Latvia, and Lithuania. A product of Clevenio.

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Source : Baltic Lead Database

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