

## Albuquerque HVAC Company Sees Summer Surge in Swamp Cooler to Refrigerated Air Conversions

As high desert summers run hotter and drier, Tru Mechanical Heating & Cooling reports growing demand from Albuquerque homeowners replacing evaporative coolers with refrigerated air systems.



**Albuquerque, New Mexico Jun 23, 2026 ([IssueWire.com](https://www.issuewire.com))** - Tru Mechanical Heating & Cooling, a family-owned HVAC company serving Albuquerque and surrounding communities, is reporting increased demand for swamp cooler to refrigerated air conversions as the high desert cooling season reaches its peak. The trend reflects a long-running regional shift away from evaporative cooling, a transition that has accelerated as Albuquerque summers grow hotter and drier.

Albuquerque remains one of the last major metro areas where evaporative cooling, commonly known as swamp cooling, is still widespread. These systems work by pulling outside air across water-saturated pads, a method that performs well in dry heat but loses effectiveness during the humidity of monsoon season and struggles to keep pace as peak temperatures climb. Refrigerated air, by contrast, cools and dehumidifies regardless of outdoor conditions, which is why more homeowners across the region are making the switch.

"Swamp coolers served this city well for decades, but the summers aren't what they used to be," said David Trujillo, owner of Tru Mechanical Heating & Cooling. "When it's 100 degrees and the monsoon humidity rolls in, an evaporative cooler just can't keep up. People are tired of being uncomfortable in their own homes during the worst part of the year, and refrigerated air solves that. This is the busiest time for conversions, and we're seeing more homeowners commit to the upgrade every season."

Tru Mechanical Heating & Cooling has been family-owned and operated in Albuquerque since 2004, with more than 30 years of combined experience between David and Ray Trujillo. The company holds New Mexico Mechanical License #376701 and specializes in swamp cooler to refrigerated air conversions, air conditioning installation and replacement, and air conditioning repair.

Converting from evaporative to refrigerated air involves more than swapping equipment. The process often requires new ductwork sizing, electrical considerations, and custom fabrication to fit each home. Tru Mechanical operates a full in-house sheet metal shop with plasma cutting and custom ductwork fabrication, allowing the company to build conversion components to specification rather than relying on prefabricated parts that may not match a home's existing layout.

As a PNM Rebate Partner, the company also helps customers qualify for utility rebates on high-efficiency equipment, reducing the upfront cost of upgrading to refrigerated air. These rebates, combined with the long-term comfort and efficiency gains, have made conversions an increasingly practical investment for Albuquerque homeowners weighing their options before the hottest stretch of summer.

Tru Mechanical encourages homeowners considering a conversion to schedule evaluations early in the season, when systems can be assessed and installed before peak demand creates longer wait times. The company provides in-home assessments that account for square footage, existing ductwork, electrical capacity, and budget when recommending a system.

Albuquerque-area homeowners interested in swamp cooler to refrigerated air conversions or other cooling services can contact Tru Mechanical Heating & Cooling at (505) 328-0743 or visit [trumechanicalllc.com](https://trumechanicalllc.com).

### **About Tru Mechanical Heating & Cooling**

Tru Mechanical Heating & Cooling is a family-owned and operated HVAC company serving Albuquerque, Rio Rancho, Los Lunas, Santa Fe, and surrounding New Mexico communities since 2004. The company specializes in swamp coolers to refrigerated air conversions, air conditioning installation, and repair, and operates a full in-house sheet metal shop for custom ductwork fabrication.

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