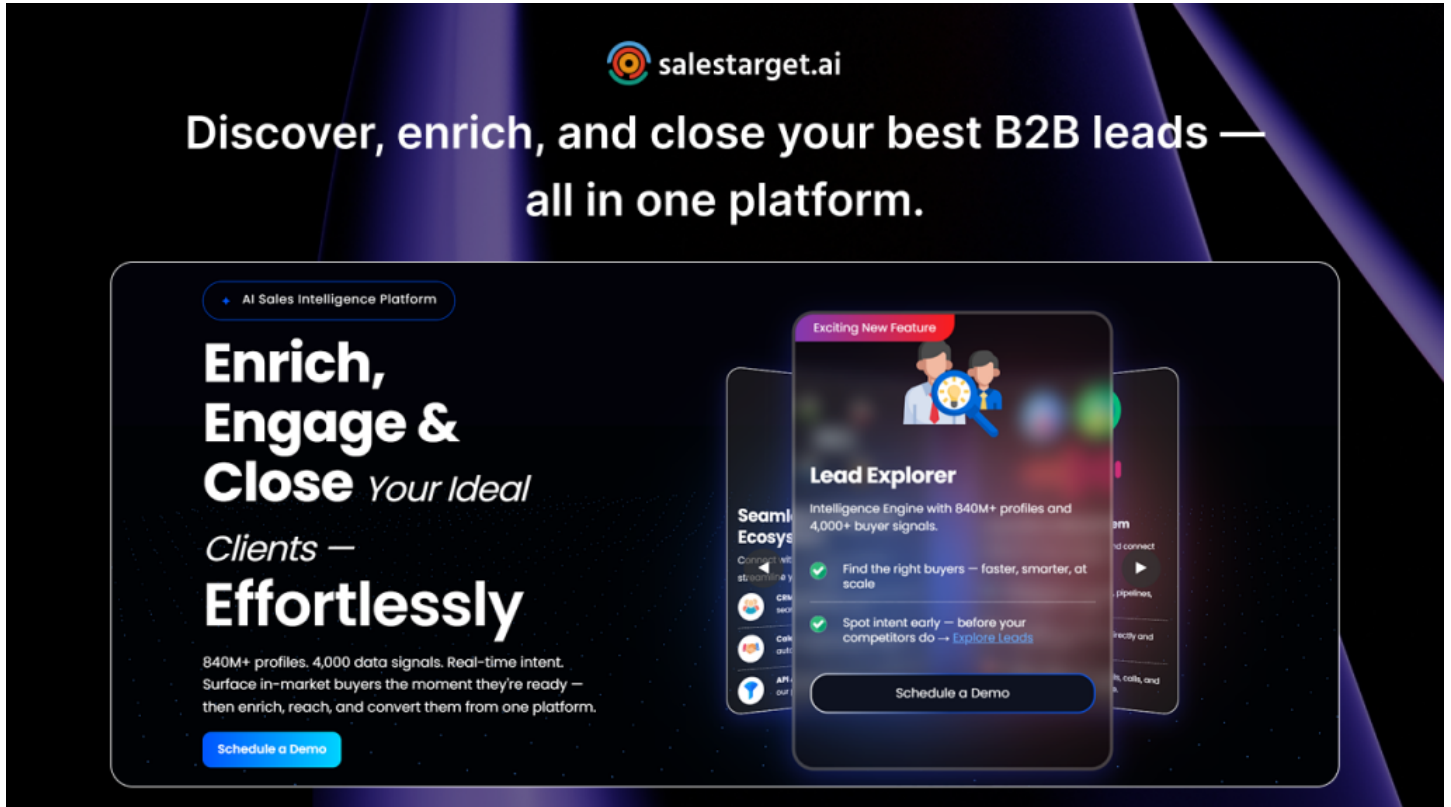


# SalesTarget.ai Builds the Complete Outbound Stack Into One Platform — From First Prospect to Closed Deal

The US-based sales technology company combines lead intelligence, email outreach, LinkedIn automation, calling, and AI into one unified platform for B2B sales teams



The advertisement features a dark blue background with a glowing purple and blue light effect. At the top center is the SalesTarget.ai logo, which consists of a circular icon with a magnifying glass and the text 'salestarget.ai'. Below the logo is the headline: 'Discover, enrich, and close your best B2B leads — all in one platform.' In the center, there is a large, rounded rectangular box representing the platform's interface. On the left side of this box, the text reads: 'AI Sales Intelligence Platform', 'Enrich, Engage & Close Your Ideal Clients — Effortlessly', and '840M+ profiles, 4,000 data signals. Real-time intent. Surface in-market buyers the moment they're ready — then enrich, reach, and convert them from one platform.' Below this text is a blue button that says 'Schedule a Demo'. On the right side of the box, there is a screenshot of the 'Lead Explorer' feature. The screenshot shows a 'Lead Explorer' card with the text: 'Intelligence Engine with 840M+ profiles and 4,000+ buyer signals.' Below this, there are two bullet points: 'Find the right buyers — faster, smarter, at scale' and 'Spot intent early — before your competitors do → Explore Leads'. At the bottom of the screenshot is another blue button that says 'Schedule a Demo'.

**Wilmington, Delaware May 20, 2026 (IssueWire.com)** - The average B2B sales rep today uses between four and six tools just to run a single outbound campaign. A database for prospects. An email platform for sequences. A separate tool for LinkedIn. A dialer for calls. A CRM to track it all. Each one adds cost, and none of them connect cleanly.

SalesTarget.ai was built around a simple belief — sales reps should focus on conversations and closing deals, not managing disconnected software.

The platform has evolved into a complete outbound sales operating system, purpose-built for B2B teams that rely on outbound as a primary growth engine.

Find the Right People at the Right Moment

SalesTarget.ai's Lead Explorer gives teams access to 840 million+ professional profiles and 150 million+ company entities — but scale alone is not what drives performance.

The ICP Builder allows teams to define their ideal customer profile once and apply it consistently across every search. Intent-Based Lead Scoring surfaces prospects showing active buying signals such as funding events, hiring spikes, and technology changes, helping reps prioritize opportunities already in

motion.

Real-time signal discovery keeps data fresh. When a target company raises funding, expands aggressively, or decision-makers change roles, SalesTarget.ai helps teams act while timing is still in their favor.

Before launching campaigns, Built-In Lead Enrichment strengthens incomplete records while the Email Validator cleans lists to protect deliverability, reduce bounce rates, and preserve sender reputation.

Email That Gets Into the Inbox

Cold email performance depends on deliverability.

SalesTarget.ai's outreach infrastructure includes built-in inbox warmup, inbox rotation, and AI-powered sequence generation to help teams scale outreach while protecting inbox health.

The AI Outreach Suite creates personalized messaging, content variations, and spintax at scale — allowing campaigns to remain highly relevant even across large prospect volumes.

Unibox centralizes replies from every connected inbox into one interface, helping teams respond faster and ensure no opportunity is missed.

LinkedIn as a Structured Revenue Channel

LinkedIn outreach often remains fragmented for many sales teams.

SalesTarget.ai transforms LinkedIn into a scalable outbound channel with automated connection requests, follow-ups, and campaign sequencing — supported by smart scheduling and workflow controls.

By syncing LinkedIn engagement directly into the platform's CRM, every touchpoint becomes part of a unified prospect journey.

Calls Logged, Context Preserved

SalesTarget.ai's built-in dialer allows reps to call prospects directly from within the platform while keeping full interaction history visible.

Reps can view emails, LinkedIn conversations, and prior notes before every call — creating more informed conversations and improving close rates.

Call outcomes, notes, and next steps are automatically logged, reducing administrative burden and keeping pipeline momentum intact.

A CRM Designed for Execution

The built-in CRM manages contacts, deals, pipeline stages, and follow-up tasks while automatically syncing outreach activity across email, LinkedIn, and calling.

This eliminates manual updates and keeps sales teams operating from accurate, real-time pipeline

data.

## AI That Executes Sales Workflows

SalesTarget.ai's AI Copilot supports teams through conversational workflow automation.

Users can identify prospects, generate campaigns, launch sequences, and monitor performance with significantly reduced operational friction.

For lean teams, this creates enterprise-level sales execution capacity without requiring dedicated sales operations resources.

"Sales is still fundamentally about people and conversations," says Kartikeya Mishra, Founder and CEO of SalesTarget.ai. "We built SalesTarget.ai to remove the complexity around modern outbound — so teams can focus on selling while the infrastructure handles the rest."

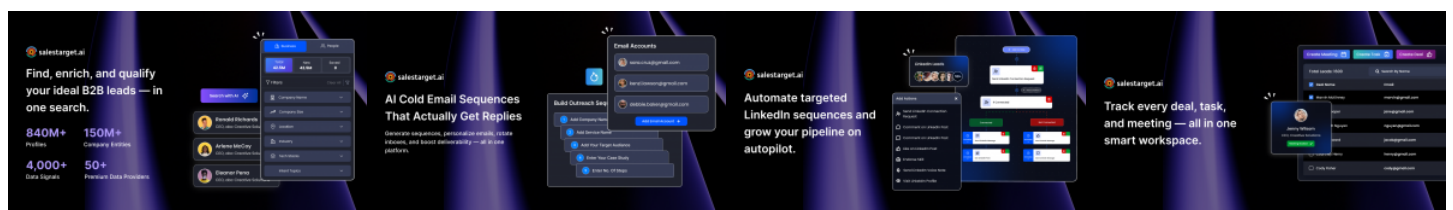
## About SalesTarget.ai

SalesTarget.ai is an AI-powered sales operating system built for outbound-driven B2B companies, agencies, and revenue teams.

The platform unifies Lead Explorer, Cold Email Outreach, LinkedIn Automation, Dialer, CRM, Email Validation, and AI Copilot into one system — helping sales teams move faster, operate smarter, and close more deals.

Founded by Bangalore-based entrepreneur Kartikeya Mishra, SalesTarget.ai operates globally through its US-based sales infrastructure.

More information at <https://salestarget.ai/>



## Media Contact

Salestarget.ai

\*\*\*\*\*@salestarget.ai

+1 661-336-9575

1207 Delaware Ave #681 Wilmington, DE 19806

[https://salestarget.ai/?utm\\_source=issuewire&utm\\_medium=press\\_release&utm\\_campaign=brand\\_pr2](https://salestarget.ai/?utm_source=issuewire&utm_medium=press_release&utm_campaign=brand_pr2)

Source : Salestarget.ai

[See on IssueWire](#)