

Pentagram Partners with BT Wholesale to Strengthen Enterprise Connectivity in the UK

Pentagram has joined BT Wholesale as a connectivity partner, expanding its service portfolio of enterprise connectivity solutions available to businesses and partners across the UK.



London, United Kingdom May 12, 2026 ([Issuewire.com](https://www.issuewire.com)) - Pentagram has joined BT Wholesale as a connectivity partner, expanding its service portfolio of enterprise connectivity solutions available to businesses and partners across the UK. The move unlocks a range of exclusive products and capabilities for Pentagram's partners - most notably being 'Complete Mobile' - which provides access to the EE network, which is independently ranked as the UK's best mobile network for over 12 consecutive years by RootMetrics.

Through this partnership, Pentagram gains access to exclusive products, dedicated account support, marketing resources, and faster deal processing through API integration. Pentagram is also authorised to carry BT Wholesale branding in its communications, signalling to customers that they are working with a provider backed by one of the UK's most established network infrastructures.

Complete Mobile and What It Means for Partners

The headline product unlocked through this partnership is Complete Mobile, which allows Pentagram's partners to sell EE network SIMs directly to their business customers under their own brand. Plans include unlimited calls and texts, roaming options, flexible data allowances ranging from 5GB to unlimited, and built-in 4G and 5G coverage across the UK.

Complete Mobile also includes Mobile Voice Recording with SMS capture for businesses operating in regulated industries such as finance, legal and healthcare. Calls and messages are recorded at network level and stored securely, providing a ready-made compliance solution that partners can offer without additional complexity. Additionally, partners can offer Teams Phone Mobile through Complete Mobile — integrating mobile calling directly into Microsoft Teams and giving business customers a seamless communication setup without needing a separate phone system.

Expanding Pentagram's Connectivity Portfolio

This BT Wholesale partnership expands what Pentagram can offer its partners considerably. The company already provides business broadband, IoT connectivity, voice, cloud and IT services through its managed platform. Adding a fully branded mobile layer to that ecosystem means partners can now offer their business customers a more complete connectivity portfolio from a single source.

Aashish Rai, Senior Director of Growth and Strategic Partnerships at Pentagram, said: *"Every business, big or small, depends on connectivity. If your people can't connect, your business slows down. Partnering with BT Wholesale and being able to provide access to the EE network means our customers get fast, secure, and hassle-free reliability. This step allows us to support UK businesses in a way that feels both practical now and future ready."*

A spokesperson at BT Wholesale added: *"We are really proud of the relationships we've established with such vibrant brands and adding Pentagram is another great milestone. Its USP is providing customers with modern, future ready propositions and we're always investing in our portfolio. We've got our partners' back and we're focused on supporting them to accelerate customers' digital journeys and grow their businesses."*

Supporting UK Businesses and Channel Partners

Through this partnership, smaller resellers and channel partners can offer enterprise-grade business connectivity in the UK without the infrastructure investment that would normally be required. Whether serving a single-site SME, a multi-location enterprise, or a compliance-driven organisation, the portfolio unlocked through this collaboration is designed to cover a wide range of business needs.

Pentagram's partners also benefit from a marketing development fund, access to accredited training, and exclusive partner events held across the UK — resources that go beyond what most standalone reseller arrangements offer.

Pentagram provides 24/7 technical support and manages provisioning and billing on behalf of its partners, allowing channel businesses to focus on growing their customer base while Pentagram handles the operational complexity in the background.

To learn more about Pentagram's connectivity and managed services portfolio, visit <https://pentagramsystems.co.uk/>

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