

Appnigma AI Cuts Salesforce App Build Time From Months to Days, Customer Reports \$150,000 in Savings

Appnigma AI generates production grade native Salesforce managed packages from natural language prompts, replacing months of partner development work with a same week build cycle.



San Francisco, California May 6, 2026 ([Issuewire.com](https://www.issuewire.com)) - Appnigma AI, an AI infrastructure platform that generates production grade native Salesforce managed packages from natural language prompts, today shared a customer case study showing a roughly 95 percent reduction in build time and approximately \$150,000 in saved engineering and partner costs. The platform is targeted at B2B SaaS founders, independent software vendors (ISVs), and revenue operations leaders who want to ship to the Salesforce AppExchange without standing up a dedicated Salesforce engineering team or paying a partner development organization (PDO) for a multi month build cycle.

Traditional Salesforce app development on AppExchange typically requires three to six months of work, a dedicated team of certified Apex developers, and budgets that often exceed \$200,000 before the

AppExchange security review even begins. Appnigma compresses that path by generating native Lightning Web Components, Apex classes, custom objects, permission sets, and packaging metadata directly from a written specification. The output is fully native to Salesforce, multitenant, and ready for the AppExchange security review process.

The customer case study released by the company centers on Monk, a B2B revenue operations product. Monk used Appnigma to build and ship a native Salesforce managed package in days, replacing what an internal estimate had projected as a three to six month build. Monk reports approximately \$150,000 in saved engineering and partner costs, with zero engineering sprints diverted from the core product roadmap.

"The Salesforce ecosystem has waited a long time for an AI infrastructure layer that respects how managed packages actually work," said Sunny, CEO and Founder of Appnigma AI. "We are not generating glue code or iPaaS connectors. We are producing native Salesforce IP that any ISV can list on AppExchange and any Salesforce admin can install. The Monk result shows what is possible when teams stop treating Salesforce app development as a one off engineering project and start treating it as something an AI platform can produce."

Appnigma sits in a category that has been taking shape over the past 18 months as Salesforce expands Agentforce 360 and pushes ISVs toward AI native build patterns. The company positions itself as a faster alternative to traditional PDOs and a more native option compared with iPaaS tools that bolt SaaS products onto Salesforce through middleware.

"Most B2B SaaS companies we talk to lose six months and a full sprint pipeline to build their first managed package," Sunny added. "We give that time back. The Monk story is the proof point. Days, not quarters. The dollar savings matter, but the bigger win is what teams do with the engineering capacity they keep."

Companies interested in evaluating the platform can request a demo at appnigma.ai.

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