

# Jennifer J. Janzen: Elevating Luxury Real Estate in Coastal San Diego

Celebrated Realtor and Partner at Brizolis Janzen & Associates Achieves New Heights in the \$2–\$20M Market



**Rancho Santa Margarita, California Mar 4, 2026** ([IssueWire.com](https://www.IssueWire.com)) - Jennifer J. Janzen, a distinguished Luxury Real Estate Specialist and Partner at Brizolis Janzen & Associates with Pacific Sotheby's International Realty, continues to make waves in the luxury real estate market of Rancho Santa Fe and North County's premier coastal communities. With over 20 years of experience, Jennifer has established herself as a leader in representing exceptional residential properties valued between \$2 million and \$20 million.

Known for her strategic negotiation skills and refined marketing approach, Jennifer prides herself on guiding buyers and sellers through complex real estate transactions with clarity and precision. Her commitment to prioritizing clients' best interests—from initial negotiations to contract execution—has made her a respected advisor among clients, attorneys, and financial advisors alike.

As a vital member of Brizolis Janzen & Associates, Jennifer contributes to a high-performing team consistently ranked among the top in San Diego County. The group has achieved an impressive \$3.5 billion in closed sales volume and has been recognized as one of the Top 100 Teams Nationwide by RealTrends, as featured in The Wall Street Journal. Additionally, the team has earned accolades as one of the Top 100 Worldwide for Sotheby's International Realty. Since 2014, they have maintained the title of the number one small team for Pacific Sotheby's International Realty in San Diego County, underscoring their expertise in the luxury real estate market.

Jennifer holds a Bachelor of Science degree in Cell and Molecular Biology from San Diego State University, graduating magna cum laude. Originally on a scientific career path, she transitioned to real estate in 2004, merging her analytical skills with her passion for architecture and design. This unique combination allows her to provide clients with invaluable market intelligence and a methodical approach to real estate transactions.

"I truly enjoy serving the communities of Rancho Santa Fe and Coastal San Diego," Jennifer shares. "It's rewarding to help clients navigate significant real estate decisions while showcasing the unique lifestyle and architectural beauty these areas offer."

Attributing her success to a disciplined work ethic and unwavering commitment to her clients, Jennifer J. Janzen is poised to continue her legacy of excellence in luxury real estate, ensuring that her clients receive the highest level of service and representation in every transaction.

### **Learn More about Jennifer J. Janzen:**

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2125276> or through Brizolis Jansen & Associates, <https://brizolisjanzen.com/agent/jennifer-j-janzen-botts>

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Source : Jennifer J. Janzen

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