

Inbound Concierge AI Launches AI-Powered SDR System That Engages Inbound Leads in Under 60 Seconds

DC, Washington Mar 16, 2026 ([IssueWire.com](https://www.IssueWire.com)) - **Inbound Concierge AI**, a company focused on transforming inbound lead management, today announced the launch of its AI-powered Sales Development Representative (SDR) system designed to engage inbound leads instantly and convert them into booked sales meetings.

Inbound Concierge AI builds customized AI SDR systems that automatically respond to inbound leads in under 60 seconds, qualify prospects, and schedule demos directly into a company's existing sales workflow. The system addresses one of the biggest challenges in modern sales: the delay between when a prospect shows interest and when a company responds.

Studies consistently show that response time has a major impact on lead conversion. When leads wait several minutes—or even hours—for a response, the likelihood of booking a meeting drops significantly. Inbound Concierge AI eliminates that delay by immediately engaging leads through conversational AI and voice automation.

"Most companies spend thousands of dollars generating inbound leads, but many of those opportunities are lost simply because the response is too slow," said **Uzma Amin Wani, Founder of Inbound Concierge AI**. "Our mission is to ensure that every inbound lead receives immediate attention and is guided toward a booked meeting without requiring additional work from the sales team."

Unlike traditional chatbots or static web forms, the Inbound Concierge AI system is designed to act as a full SDR infrastructure. The platform can qualify leads, ask relevant questions, and schedule meetings automatically, helping companies convert more inbound traffic into real sales conversations.

Key features of the Inbound Concierge AI system include:

- **Instant Lead Engagement:** Responds to inbound leads within 60 seconds
- **Automated Qualification:** Uses AI-driven conversations to determine lead quality
- **Meeting Scheduling:** Books demos directly into sales calendars
- **Custom SDR Systems:** Each implementation is tailored to the company's sales process
- **No CRM Changes Required:** Integrates seamlessly into existing workflows

The company offers businesses a pilot program that allows them to experience the system in action and measure its impact on demo bookings and lead conversion.

Inbound Concierge AI primarily works with B2B companies that rely on inbound marketing and website lead forms to generate opportunities.

As businesses continue to invest heavily in inbound marketing and demand generation, the need for immediate lead response is becoming critical. By combining conversational AI, automation, and

customized workflows, Inbound Concierge AI aims to help companies capture more value from the leads they already generate.

About Inbound Concierge AI

Inbound Concierge AI is a technology company that builds customized AI-powered Sales Development Representative systems designed to engage inbound leads instantly. The platform qualifies prospects, schedules meetings, and integrates with existing sales workflows to help companies convert more inbound leads into revenue.

For more information, visit:

<https://inboundconcierge.com>

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