

David Vitale: Your Go-To New Home Sales Counselor at Meritage Homes in Goodyear, Surprise, Buckeye, Waddell & Glendale.

The West Valleys Leading Expert in New Construction Sales Brings 20+ Years of Industry Experience to Homebuyers



Scottsdale, Arizona Mar 24, 2026 ([IssueWire.com](https://www.IssueWire.com)) - David has been a New Home Sales Counselor with Meritage Homes since, bringing over 20 years of experience in mortgage banking and more than a decade specifically focused on new home sales. David's extensive background in the mortgage industry, including years managing lending operations for new home builders, uniquely positions him to assist buyers in navigating the complexities of purchasing a newly constructed home.

In 2014, David transitioned from the mortgage side of the industry to new home sales, using his financial acumen to empower buyers with the knowledge they need to make informed decisions. "I believe that buying a home should be a clear and confident process," David states. His dedication to his clients is evident in his exclusive focus on new construction, allowing him to offer unparalleled insight into the latest trends and opportunities in the market.

Operating within a designated selling area that encompasses Goodyear, Surprise, Buckeye, Glendale, and Waddell, David provides a flexible approach that matches clients with the ideal community and home that fits their lifestyle and needs. By not confining buyers to a single location, he ensures they have access to a diverse range of options, enhancing their home-buying experience.

David has built a reputation for his collaborative, agent-first mindset, valuing the critical role real estate agents play in the home-buying process. He actively fosters strong relationships within the real estate community, working closely with agents to ensure a seamless journey from initial interest to closing. His commitment to service, combined with his builder-specific expertise, positions him as a vital resource for buyers seeking new home opportunities.

Outside of his professional life, David enjoys spending time with family and friends, traveling, and exploring culinary delights both at home and in local restaurants. He also takes pleasure in relaxing by the pool and occasionally playing poker, which adds to his well-rounded personality.

David attributes his success to a genuine curiosity about people, taking the time to understand each buyer's unique motivations, needs, and life circumstances. This approach allows him to build meaningful connections and guide his clients toward the right home.

Learn More about David Vitale:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2125349> or through Meritage Homes, <https://www.meritagehomes.com/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

Media Contact

Best Agents

*****@bestagents.us

Source : David Vitale

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