

Payne Sharpley, Recognized by BestAgents.us as a 2026 Top Agent

Payne Sharpley: Elevating Bay Area Real Estate with Expertise, Global Perspective, and Client-Focused Strategy



Cupertino, California Feb 19, 2026 (IssueWire.com) - Payne Sharpley, a REALTOR® with Forbes Global Properties under Intero Real Estate Services, is redefining luxury real estate in Silicon Valley. Servicing elite communities including Palo Alto, Los Altos, Menlo Park, Portola Valley, Woodside, and

Atherton, Payne brings a unique combination of global experience, disciplined strategy, and a client-centered approach to every transaction.

Payne's journey from humble beginnings in Texas to trading commodities in Chicago, living in China, and finally establishing himself in the Bay Area has shaped a perspective and ambition rarely seen in the industry. Fluent in Mandarin, which he began learning at age 26, and holding a Master's degree in Economics from China, Payne leverages his international insight and analytical expertise to serve a diverse and discerning clientele. His career in real estate took off rapidly, becoming a rising star within his first two years as a full-time agent.

Specializing in high-end luxury properties, land acquisition, and new construction, Payne employs disciplined strategies in pricing, value-add, and listing optimization to maximize returns for buyers and sellers. His transactions, ranging from \$900,000 to \$7,000,000, demonstrate his ability to navigate complex markets with precision and creativity. Grounded in integrity, honesty, and clear communication, Payne consistently builds trust while delivering results that align with his clients' goals.

Payne attributes his success to grit, leverage, and faith, combining persistence, strategic advantage, and personal conviction to achieve remarkable outcomes. He has earned recognition as a top-performing agent, ranking in the Top 5% of Realtors in SCCAOR in 2024 and consistently placing in the Top 1% of Agents at Intero in 2024 and 2025. With five new construction projects slated to launch in Los Gatos and Cupertino in the first quarter of 2026, Payne continues to expand his footprint in Silicon Valley real estate.

Beyond sales, Payne shares his expertise through educational blogs and resources on his website, www.paynesoldit.com, helping clients and peers navigate the real estate landscape with insight and confidence. He describes his professional philosophy as "*Intelligent by Default, Creative by Design*", emphasizing that intelligence stems from meaningful relationships and community insights, while creativity is born from navigating a highly competitive market.

Outside of work, Payne enjoys lifting weights, lifelong learning, and observing the world around him. His passion for people drives his approach to real estate, ensuring that every client experience is personalized, thoughtful, and results-driven.

Whether representing a luxury estate, a development opportunity, or a premier new construction project, Payne Sharpley continues to set a high standard of excellence, shaping the Bay Area's real estate market with expertise, integrity, and innovation.

Learn More about Payne Sharpley:

Through his Best Agent's profile, <http://bestagents.us/profile.php?agent=2125241>, through his profile on Forbes Global Properties, <https://www.forbesglobalproperties.com/agents/payne-sharpley>, through his profile on Intero Real Estate Services, <https://www.intero.com/bio/psharpley>, or through his website, <https://paynesoldit.com/>

About Best Agents

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end-to-end service, and transparency in the buying and selling process.

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Source : Payne Sharpley

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