

Mr. Vijay Raundal: Building More Than Real Estate

Mr. Vijay Raundal- Legacy of Trust, Discipline, & Vision



Pune, Maharashtra Feb 19, 2026 (IssueWire.com) - The owner of Teerth Realities has made his career on another belief that long-term success is achieved by discipline, foresight, and trust. Mr. Vijay Raundal, as the founder and Managing Director of Teerth Realities, is a kind of exception to the rule of grassroots entrepreneurship and long-term institutional thinking, which has formed almost four decades of consistent growth in the real estate industry.

Humble Beginnings, Uncompromising Work Ethic

Mr. [Vijay Raundal Teerth](#) Realities owner, started his career in 1986 at the age of 17 years old, invested in two marble polishing machines and started hiring them out. What seemed like a humble beginning would shortly prove to be a characteristic feature: Vijay Raundal's readiness to learn all ground operations. Those initial years gave him a practical knowledge of material, craftsmanship, and customer demands. The experience not only made money, but it also laid a foundation of discipline and respect for execution, which characterize his style of leadership.

By 1988, he had ventured into earthmoving and hiring of heavy machinery. Shortly after that, he won Public Works Department (PWD) and irrigation contracts in Maharashtra, Karnataka and Goa. Vijay Constructions is a contracting firm through which Raundal has provided infrastructure and civil engineering services in various states, where he has acquired technical expertise and operational strength in some of the toughest construction sectors.

These early years influenced his philosophy: real estate is not only about sales and marketing but about engineering, compliance, and integrity of execution.

Strategic Foresight: The Land Vision

Mr. Raundal started investing in land, particularly in places that were not regarded as prime at the time as he was actively undertaking government projects in the 1990s. His capacity to spot areas of growth in the future especially in western Pune was prophetic.

This would form the basis of his transformation as a contractor to a developer. Later, in 2008, he officially inaugurated Teerth Realities, which was a clear shift of infrastructure implementation to complete property development.

Building Teerth Realities: Discipline Over Speculation

Teerth Realities has been able to provide more than 3 million square feet of residential, commercial, and institutional developments in Pune since its inception. In its high-end housing development projects in Sus and Baner to mega commercial centers like Teerth Technospace, the company has placed emphasis on the design and implementation reliability of occupiers.

Raundal was not as fast-paced as developers who had to make a rapid expansion cycle. Every project was done under careful underwriting, regulatory care and long term asset thinking. The company was fully compliant with the regulations of RERA and had established good working relations with the municipal authorities such as Pune Municipal Corporation (PMC), Pimpri Chinchwad Municipal Corporation (PCMC) and Pune Metropolitan Region Development Authority (PMRDA).

According to industry peers, the zero-litigation track record and conservative financial management of Teerth Realities is indicative of the infrastructure background of Raundal where there is no negotiating on contractual discipline and delivery timelines.

A Leadership Philosophy Rooted in Values

Vijay Raundal is said by colleagues to be calm, decisive and grounded. He is of the opinion that lifelong learning is more important than the formal credentials and that humility is a virtue and not a weakness in business leadership.

His management principles are:

- Open and honest transactions.
- Risk management and financial prudence.
- Building relationships in the long run.
- Responsibility in promises.
- Timeline respect and customer trust.

This is a value system that has been incorporated in the corporate culture of Teerth Realities. The employees are made to think in service terms where they do not focus on short term gains but customer satisfaction and brand credibility in the long term.

Institutional Evolution and Next-Generation Leadership

In 2017, the son of Raundal, Abhi Raundal, who has a Master degree in Real Estate Development at the University of Westminster, London, joined the company as a Director. The shift in the generations was a step to institutionalization.

Although the strategic direction, land acquisition and regulatory relationships are still being led by Vijay Raundal, the new generation has brought in modern systems, digital processes, marketing optimisation and structured training programs that are in tandem with post-RERA regulations.

This combination of experience and modern thought has allowed Teerth Realities to grow into bigger mixed-use projects, Grade-A commercial projects, assisted living projects and integrated townships throughout Pune and Navi Mumbai.

Community First: Beyond Business Metrics

In the case of Mr. Vijay Raundal, success cannot be complete without giving back to the society. Teerth Realities under his leadership has always invested in community projects in terms of healthcare, education, sports, and environmental sustainability. The company has arranged blood donation programs, vaccination programs, planting of trees and also given support to local schools, hospitals and charitable organizations.

In the case of the COVID-19 pandemic, when the sports infrastructure of the population was converted into a medical facility, Teerth opened its own private cricket grounds in Sus, accommodating over 200 athletes and coaches, who could now receive unlimited access to training facilities.

This was a move that was well received by the local sports fraternity and this was a move that demonstrated that Raundal believed that businesses should be responsible community stakeholders and especially during crisis situations.

Expanding the Vision: Future-Ready Developments

Today, Teerth Realities is building millions of square feet of residential, commercial, and mixed-use verticals. Future developments will involve large scale commercial promenades, integrated townships covering an area of more than 100 acres, assisted living buildings to be used in providing care to seniors and a 25 acres exhibition and event center.

The strategic move by the company to Navi Mumbai is an indication that Raundal still believes in the

urban growth trend in India. Through a large land bank and a pipeline that is currently being implemented, Teerth Realities is establishing itself as a long-term institutional developer as opposed to a participant in the market that operates on a cyclical basis.

Legacy in the Making

The story of leadership by Mr. [Vijay Raundal Teerth](#) Realities owner is a powerful counter-narrative in an industry that is often criticized as volatile and speculative. His path of outgrowing his teenage entrepreneurial renting of polishing machines to a reputable developer of millions of square feet is not marked with leaps, but with gradual, disciplined steps. Fundamentally, his philosophy has not changed: construct responsibly, keep promises, respect communities, and leave a legacy.

Since Pune and Navi Mumbai are still developing into economic powerhouses, Raundal sticks to the idea of institution-building. As the next generation is engaged and developments that are future-proof are being developed, [Teerth Realities Pune](#) is set to embark on the next phase.

In the case of Vijay Raundal, growth is not gauged based on balance sheet and square feet only. It is quantified in trust earned, communities nurtured, and legacies sustained.

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