

Katie Neumann Recognized by BestAgents.us as a 2026 Top Agent

Enhancing Builder Partnerships Nationwide



Chesterfield, Missouri Jan 29, 2026 ([IssueWire.com](https://www.issuewire.com)) - The Builder Collaborative is proud to announce the appointment of Katie Neumann as the Director of Builder Sales & Strategy. With nearly two decades of experience in new home construction, real estate sales, and builder leadership, Katie is set to bring her extensive expertise and innovative strategies to support small to mid-sized builders across the nation.

Katie began her career in 2007 and quickly established herself as a leading figure in the Missouri real estate market. Over her impressive tenure with one of the state's largest homebuilders, she successfully closed over 1,000 new construction homes. Her remarkable achievements in sales led her to executive roles, including Director of Sales for a respected regional builder, where she achieved a sales growth of over 40% through the implementation of scalable policies and performance systems.

Having built her entire professional journey in the St. Louis area, Katie possesses profound regional knowledge and a vast network of industry relationships. Her experience extends to working with a multi-generational, family-owned builder with a rich history of over 125 years, where she gained valuable insights into sustainable growth and long-term risk management in residential construction.

In her new role at The Builder Collaborative, Katie will collaborate closely with builders to enhance their operational efficiency, risk mitigation strategies, and overall business performance. Her expertise encompasses risk management, insurance-backed warranties, contract alignment, and business strategy. Additionally, as a licensed real estate agent with BC Realty, she provides invaluable support to select builders with market home listings and pricing strategies.

Katie is passionate about the communities she serves, driven by a customer-first philosophy. She focuses on understanding the true motivations of her clients, guiding them through significant life transitions with integrity and empathy. "I believe that doing the right thing for clients is paramount to building lasting relationships," Katie shares.

Katie attributes her success to her nearly two decades of experience, emphasizing the importance of integrity, empathy, and trust-based leadership in driving sales and fostering collaboration.

Learn More about Katie Neumann:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2125155> or through The Builder Collaborative, <https://buildercollab.com/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Katie Neumann

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