

Janis Smith Recognized by BestAgents.us as a 2026 Top Agent

Decades of Experience and Proven Results for Buyers and Sellers Alike



Plano, Texas Jan 13, 2026 ([Issuewire.com](https://www.Issuewire.com)) - Janis Smith, a distinguished Realtor with Coldwell Banker Realty, proudly serves buyers and sellers throughout Plano and the greater Dallas/Fort Worth Metroplex. With a Texas real estate license and over 30 years of full-time experience, Janis is dedicated

to representing her clients' best interests from negotiation through contract execution. She provides clear guidance and consistent communication, ensuring that her clients make informed decisions throughout every transaction.

Janis specializes in a diverse range of real estate services, including working with first-time homebuyers, assisting relocation clients, and offering expertise in both pre-owned and new construction homes. Her extensive market knowledge, coupled with her understanding of contracts and pricing strategies, enables her to deliver practical, results-driven solutions tailored to each client's individual goals.

Throughout her career, Janis has garnered numerous industry accolades, placing her in the top 1–3% of Coldwell Banker agents worldwide. Her dedication to excellence is further exemplified by her recognition at both the state and national levels within the Certified Residential Specialist organization, where she has also taken on leadership roles. Janis holds several prestigious designations from the National Association of REALTORS and Coldwell Banker, highlighting her commitment to professionalism and long-term client success.

Janis's extensive focus areas include Plano, Frisco, Allen, McKinney, Prosper, Celina, Richardson, Carrollton, Murphy, Addison, Garland, Dallas, and Fort Worth. Whether clients are looking for luxury properties, investment opportunities, or seeking to navigate the complexities of the real estate market as military veterans or first-time homebuyers, Janis has the expertise to guide them through every step of the process.

"What I attribute to my success is the trust I build with my clients, which often leads to repeat business," says Janis. "My hands-on experience, commitment to ongoing education, and disciplined approach to representing both buyers and sellers have been key to my enduring success."

Learn More about Janis Smith:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2125087>, or through her website, <https://janissmith.com/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Janis Smith

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