

## FibreCRM Successfully Delivers Sector-First CRM and Onboarding Solution for TC Group

FibreCRM today announces a sector-first, in Partnership with TC Group, the successful implementation of its enterprise CRM and onboarding platform as part of its TC Digital strategy.



**Camborne, Cornwall Jan 27, 2026 ([IssueWire.com](https://www.issuewire.com))** - FibreCRM today announces a sector-first, in Partnership with TC Group, the successful implementation of its enterprise CRM and onboarding platform as part of its TC Digital strategy. TC Group is an Accountancy Age Top 20 firm, with over 1500 people in 60 offices nationwide providing a full range of services including accounting, tax, audit and business advice.

Following the signing of contracts in August 2025, FibreCRM was selected by TC Group to deliver a fully integrated, end-to-end CRM and client onboarding solution capable of supporting the scale and complexity of its growing, highly successful group of Partner Firms. FibreCRM now connects and synchronises data across TC Group's core tax and practice management platforms, accounting platforms, and AML systems.

FibreCRM augments TC Group's *TC Digital* ecosystem, which places market-leading digital and AI capability at the core of its processes, culture and business model, strengthening how the Group delivers services to clients and Partner firms. It is precisely this strategic partnering and impact that

makes FibreCRM valuable to our client firms.

TC Group's Head of Platform Architecture - Kenny Burke stated: Our Partner firms now benefit from single, unified FibreCRM platform acting as a true "single source of truth" for client relationships, onboarding, KYC, and compliance workflow across the entire Group.

Ian Golding, Chief Digital Information & AI Officer said "FibreCRM has delivered group-wide benefits across all TC Group firms, engaging with our stakeholder groups in our highly entrepreneurial and agile culture. This delivers on our Mission, which includes investment in technology that supports our Partners to run and grow their business. FibreCRM and its highly engaged and supportive team has contributed strongly to this success of implementing a fully integrated and unified CRM in under six months.

The FibreCRM platform has delivered a live, fully-synchronised deployment across the Group including its core platforms CCH Central and IRIS — all while maintaining consistent data standards, real-time visibility, and firm-level autonomy within a group structure.

By standardising CRM and onboarding processes across its member firms, TC Group has gained improved operational consistency, stronger governance, and greater confidence in data accuracy, while still supporting the nuances of individual practices. The integration has streamlined client take-on, reduced duplication, and created a scalable foundation to support future growth and acquisitions. The project closely aligns with FibreCRM's long-term vision for the profession.

"This implementation demonstrates what is now possible for large accounting groups operating across their digital platforms and firms," said Simon Leek, CEO and Founder of FibreCRM. "TC Group set an ambitious goal, and together we have proven that complex, multi-system environments can be unified into one secure, scalable platform without compromise."

The successful rollout across TC Group further establishes FibreCRM as the leading CRM and compliance platform for mid-to-large accounting firms and consolidator groups seeking to modernise operations, improve compliance, and unlock the value of their data at scale.

## **ENDS**

### *About FibreCRM*

FibreCRM is a UK-based CRM and compliance platform purpose-built for accounting firms, delivering integrated client relationship management, onboarding, KYC, AML, and practice-system connectivity in a single enterprise-grade solution.

### *About TC Group*

TC Group's an Accountancy Age 'Top 20' firm of business advisors and accountants, providing a multitude of accountancy and specialist business growth services, along with personal financial solutions and legal advice.



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