

Gregory Michael Pfaff, Recognized by BestAgents.us as a 2025 Top Agent

Gregory Michael Pfaff: A Trusted REALTOR® Committed to Excellence in Real Estate Across Harrisonburg and Rockingham County



Harrisonburg, Virginia Dec 3, 2025 ([Issuewire.com](https://www.Issuewire.com)) - HARRISONBURG, VA — *Gregory Michael Pfaff*, an Associate Broker and REALTOR® with Kline May Realty, proudly reaffirms his dedication to serving clients throughout Harrisonburg and Rockingham County, Virginia. With more than 15 years of

experience, Gregory has built a reputation for clear communication, strong advocacy, and a practical, informed approach that makes each transaction as seamless as possible for both buyers and sellers.

Gregory's commitment to service is rooted in a lifetime of diverse and impactful experience. Before entering real estate, he spent over 12 years as the owner of Brooklyn's Delicatessen, where he established a foundation of honesty, reliability, and unwavering customer care. He later traveled the country as a patient advocate for individuals living with diabetes, educating communities through public speaking, media appearances, and features in outlets such as *National Geographic* and leading health publications. His professional path also includes hands-on work in property management and dedicated engagement with community-focused organizations, including the Wounded Warrior Project, Tunnels to Towers.

Gregory also proudly draws from his service as a U.S. Navy Seabee—an identity that shapes the discipline, resilience, and compassion he brings to his work. Guided by the Seabee mantra, *"With compassion for others, we build, we fight,"* he approaches real estate with a builder's eye and a protector's mindset. His construction background allows him to evaluate properties with uncommon realism, identifying potential costs for buyers and repair needs for sellers. This practical insight ensures that his clients understand the true condition and value of a property from the outset.

Known for his no-nonsense style, Gregory is one of the most straightforward and honest agents clients will meet. He doesn't believe in glossing over details or using sales-driven language—instead, he delivers the facts clearly and candidly so clients have a complete understanding of every step. "I'm not here for the sale," he often says. "I'm here to advise." His boots-on-the-ground perspective has earned him trust across the region and sets him apart in a market that can often feel overly polished or impersonal.

At the heart of Gregory's work is a sincere client-first philosophy. He takes each relationship seriously while maintaining a lighthearted, approachable nature that puts clients at ease. Whether guided through complex negotiations or learning the nuances of buying or selling a home, his clients appreciate the way he breaks down information into real, understandable language. The more people understand, he believes, the better equipped they are to make sound decisions for themselves and their families.

"I believe that honesty, integrity, and a strong work ethic are the cornerstones of success in real estate," said Gregory. "My mission is to help clients navigate one of the most significant decisions of their lives with clarity and confidence."

In addition to his real estate work, Gregory remains active in community education on diabetes care, continuing to advocate for individuals and families affected by the disease. His lifelong dedication to service—whether through the Navy, community advocacy, or real estate—continues to guide his personal and professional values.

For those looking to buy or sell a home in Harrisonburg and Rockingham County, *Gregory Michael Pfaff* offers unmatched dedication, practical expertise, and a service-first mindset. His integrity, professionalism, and deep community roots make him an invaluable asset in the local real estate market. "Every client deserves clarity, honesty, and a partner who puts their interests first," said Pfaff.

Learn More about Gregory Michael Pfaff:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2124959> or through Kline May Realty, <https://www.klinemay.com/greg-pfaff/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Gregory Michael Pfaff

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