

Todd Braufman, Recognized by BestAgents.us as a 2025 Top Agent

Todd Braufman: Leading the Charge in Commercial Real Estate Innovation at Latitude Real Estate Advisors



Minneapolis, Minnesota Nov 5, 2025 ([IssueWire.com](https://www.issuewire.com)) - Todd Braufman, President and CEO of Latitude Real Estate Advisors in Minneapolis, Minnesota, is making waves in the commercial real estate sector with his strategic vision and commitment to client success. With over three decades of industry experience, including seven years at Latitude, Todd is recognized for his ability to navigate complex transactions and deliver tailored solutions that drive results for buyers, sellers, and investors alike.

As a senior commercial real estate advisor and consultant, Todd manages a diverse portfolio of projects across multiple industries, including office, industrial, retail, multifamily, and development consulting. His expertise spans strategic planning, site selection, lease acquisitions and renewals, financial analysis, incentives negotiation, and project management. Todd's client-centric approach is built on developing long-term, trusting relationships that empower clients to execute their local, national, and international real estate strategies effectively.

In addition to his extensive experience in traditional commercial real estate, Todd is actively engaged in the burgeoning cannabis industry. He assists clients in navigating the complex requirements for retail, cultivation, processing, manufacturing, testing, packaging, and distribution facilities throughout Minnesota and across the nation. This dual focus positions Latitude Real Estate Advisors as a leader in both traditional and innovative real estate markets.

Under Todd's leadership, Latitude Real Estate Advisors has continued to thrive, delivering innovative commercial real estate solutions designed to reduce costs, optimize space, and enhance operational performance for clients of all sizes. His commitment to excellence has earned the firm a reputation as a trusted partner in navigating the challenges of commercial real estate transactions.

Todd's academic background is as impressive as his professional experience. He earned a BBA Degree in Marketing/Accounting from the University of Wisconsin – Madison and studied International Business at the University of London School of Economics. He began his career in commercial real estate in 1992 at Welsh Companies, where he managed both individual and portfolio accounts on a local, national, and global scale. His impressive list of corporate clients includes industry giants such as Viad, Tree of Life, and Alliant Tech Systems, showcasing his ability to handle extensive portfolios and complex projects.

Recognized for his outstanding achievements, Todd has received numerous awards throughout his career, including C&W's Brokerage Service Excellence Award for his commitment to business performance and client satisfaction. His previous role as Managing Director of the Minneapolis office of Chicago-based Equis Corporation further solidified his reputation as a leader in the field.

Todd attributes his success to the guidance of his mentor, Mike Falmen, and his own innovative, forward-thinking approach to real estate. His commitment to honesty, integrity, and helping others grow their businesses has earned him the respect of clients and colleagues alike.

Beyond his professional achievements, Todd is dedicated to giving back to the community. He has actively participated in volunteer leadership and fundraising efforts supporting social services, youth programs, education, and the arts. Todd believes that commercial real estate plays a vital role in strengthening communities by creating opportunities, supporting local businesses, and driving sustainable development throughout the Minneapolis area.

Learn More about Todd Braufman:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2124857> or through Latitude Real

Estate Advisors, <https://latitudemn.com/about/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Todd Braufman

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