

Alcide Honoré Expands Billseye's Mission to Help Firms Capture Lost Revenue

Alcide Honoré is advancing a practical vision at Billseye-helping firms recover overlooked revenue, streamline communication tracking, and build fair, transparent systems that strengthen trust, performance, and long-term business health.



Atlanta, Georgia Nov 27, 2025 ([Issuewire.com](https://www.issuewire.com)) - Alcide Honoré, co-founder of Billseye Inc., is advancing a practical mission to help professional firms and enterprises recover revenue that frequently slips through the cracks. With more than sixteen years of experience as an attorney specializing in

entertainment and business transactions, [Alcide Honoré](#) brings a clear-eyed understanding of how service professionals create value and where earnings are most often lost. His work at Billseye combines legal experience with thoughtful product design to tackle everyday gaps in billing, client communication, and internal accountability.

Across many industries that sell expertise rather than products, the act of capturing and recording billable activity is uneven. Conversations in email, messages on phones, and informal notes can contain work that should be billed but rarely is. [Alcide Honoré](#) and his colleagues started Billseye to provide a bridge between that reality and a straightforward, reliable system that preserves the value generated in daily client interactions.

As an attorney, Alcide Honoré has negotiated contracts and structured deals for a wide range of clients, from talent and producers to media companies and growing businesses. Through that work he observed the same pattern repeatedly: valuable conversations happen outside of formal systems, and those conversations are often invisible to the tools firms use to track time and revenue. His approach at Billseye is shaped by that experience.

Alcide Honoré's perspective is shaped by two clear priorities. The first is to make it easier for professionals to capture their own work without burdening them with extra steps. The second is to provide managers and leaders with clear, honest data about where value is created inside their organizations. Both priorities respond to the same problem: firms frequently leave revenue on the table because their systems do not capture the real flow of client-related work.

Under Alcide Honoré's guidance, Billseye has focused on three central outcomes. The platform helps professionals record the substance of client communication quickly and accurately. It supports firms in turning that recorded work into reliable billing and reporting. Finally, it gives leaders insight into where process changes can reduce loss and improve performance. They reflect the hard realities of running a service business: time is limited, attention is scarce, and the place where revenue is lost is usually the same place where teams are busiest.

Billseye's value is not only in capturing missed fees but also in reducing internal friction. When firms can see who is doing what, when, and for which client, they can make better decisions about staffing, pricing, and process improvement. This transparency helps reduce disputes, improves client trust, and leads to cleaner financial outcomes. In an industry where reputation and reliability are central, those benefits compound over time.

Alcide Honoré also takes a systems view of the problem. He recognizes that lost revenue does not stem solely from forgetfulness; it is often a symptom of broader gaps in workflow design, client intake, and project handoffs. Billseye's tools are built to integrate with existing systems, not replace them, so that firms can improve incrementally. This integration-first approach lowers the barrier to adoption and preserves investments firms have already made in other tools.

The initiative to close revenue gaps also has ethical dimensions, which Alcide Honoré does not ignore. Accurate capture and billing promote fairness between firms and clients. When work is recorded transparently and billed appropriately, both sides benefit: firms receive fair compensation for their labor, and clients receive clearer statements of value. This principle guides Billseye's product decisions, emphasizing honesty and clarity rather than aggressive revenue extraction.

Billseye is positioned to serve a wide range of professional settings, from small practices to large enterprises. In each case, the payoff is similar: clearer records, more predictable billing, and better

management information. Alcide Honoré's experience across entertainment, media, and business transactions gives him a broad view of how different kinds of firms create value. That breadth helps Billseye build features that are flexible and adaptable to many contexts without becoming generic.

Alcide Honoré's work at Billseye represents a clear effort to marry legal discipline with product thinking in order to solve a practical business problem. By focusing on real workflows, fair billing, and honest reporting, he seeks to give firms the tools they need to protect and grow their revenue. The result is a product and a strategy aimed at making professional work more visible, more accountable, and more fairly rewarded.

Media Contact

Billseye

*****@billseye.com

887 Marietta St. NW Suite S-107, Atlanta, GA 30318

Source : Alcide Honoré

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