# IBM and Worksoft Expand Partnership with OEM Agreement to Drive SAP Transformation

Worksoft Connective Automation for IBM added to the IBM Software global portfolio as a single offering, and Worksoft is officially aligned with the IBM Transformation Suite for SAP Applications.

**Addison, Texas Oct 13, 2025 (<u>Issuewire.com</u>)** - Worksoft, the industry leader in intelligent test automation for enterprise applications, today announced two major advancements in its 20-year partnership with IBM.

- Worksoft Connective Automation for IBM is now part of IBM Software's global portfolio as a single offering through a new OEM agreement, simplifying how enterprises access and deploy test automation.
- Worksoft is officially a part of the IBM Transformation Suite for SAP Applications, strengthening how IBM and Worksoft help clients modernize SAP environments through programs such as RISE with SAP, S/4HANA migrations, and global upgrade initiatives.

Enterprises worldwide are under mounting pressure to modernize, yet many projects stall due to testing bottlenecks, data complexity, and rising risk. By combining IBM's global reach with Worksoft's Alpowered test automation, organizations gain a proven approach to accelerate transformation, reduce manual effort, and ensure quality.

"This marks a new chapter in our 20-year partnership with IBM," said Matt Schwartz, CEO of Worksoft. "By introducing Worksoft Connective Automation for IBM as a single offering and officially aligning our platform with the IBM Transformation Suite for SAP Applications, we are giving enterprises two powerful advantages: automation that's easier to access worldwide and directly tied to the success of large-scale transformation programs. The result is modernization with less risk, faster delivery, and measurable ROI."

## Simplifying access through OEM agreement:

With the new OEM agreement, Worksoft Connective Automation for IBM is listed as a single offering in IBM's global software portfolio. This simplifies procurement, allowing organizations to adopt automation directly under existing IBM agreements without additional vendor approvals or contracts. Customers already using Worksoft report 42–68% shorter release cycles and 30–60% fewer post go-live issues, helping them accelerate time-to-value.

"By bringing Worksoft Connective Automation for IBM into our global Software portfolio as a single offering, we're simplifying how clients adopt and scale enterprise-grade automation," said Karim Dawood, IBM DevOps Ecosystem Leader. "This agreement strengthens IBM's ability to deliver predictable transformation outcomes worldwide, giving customers access to trusted automation directly through their IBM contracts and backed by our global support."

### **Strengthening SAP transformation through Suite alignment:**

Now part of the IBM Transformation Suite for SAP Applications, Worksoft's Connective Automation Platform complements IBM's SAP modernization framework by delivering automation that captures processes, validates change, and enables continuous testing. This helps organizations keep projects on

schedule, reduce risks, and realize business value faster.

As Ramy Buechler, Program Director of Product Management for SAP on IBM Power, noted in a recent blog: <u>"The real value is in the ability to execute a transformation project faster, and with greater confidence and transparency."</u> That same principle applies to testing—and automation is what makes it possible at scale.

IDC research confirms the impact. Enterprises using Worksoft achieve 70–90% test coverage, 80% better alignment between IT and business, and a 3–4x ROI on automation investments. Organizations also report 100% compliance in regulated industries while reducing testing costs by 30–64%.

#### **About the Partnership:**

This announcement marks the strongest phase yet in Worksoft and IBM's partnership. For more than two decades, the two companies have helped some of the world's largest organizations deliver complex transformation programs. With these new milestones, they are expanding access to proven automation that keeps pace with the speed of enterprise change.

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