

Florida Realtor® Rich Noto Helps Buyers Outsmart Builders and Avoid Costly Mistakes

FOR IMMEDIATE RELEASE Contact: Rich Noto Florida Realtor® & Certified Home Inspector
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Orlando, Florida Aug 2, 2025 ([Issuewire.com](https://www.issuewire.com)) - In today's booming Florida real estate market, new construction homes are in high demand—but for many buyers, the process can be overwhelming and risky. **Construction managers and builder representatives often use industry jargon, fast timelines, and selective information to push buyers through the process quickly**, leaving them vulnerable to hidden defects and costly surprises.

That's where **Rich Noto**, a Florida Realtor® with **Dalton Wade Real Estate Group**, steps in. Unlike most real estate agents, Rich is also a **licensed Florida Home Inspector with advanced construction training**, giving his clients a level of protection that few others can provide.

"Builders want homes sold fast. Sometimes that means skipping details, downplaying issues, or convincing buyers that everything is fine when it's not," says Noto. "My job is to make sure the buyer isn't taken advantage of."

Why Rich Noto is Different

- **Construction Expertise** – Rich holds certifications including **Residential Construction Certified (RCC)** and **Certified New Home Specialist (CNHS)**, enabling him to spot potential issues during construction and final walkthroughs.
- **Home Inspection Knowledge** – As a licensed home inspector, he understands what to look for in framing, foundations, stucco, plumbing, and roofing—areas where problems often hide.
- **Unbiased Representation** – Rich works for the buyer, not the builder. He has no allegiance to any builder brand and negotiates for what's best for his clients.
- **Protection Against Sales Pressure** – Builders often use time-sensitive incentives or say “that crack is normal” to prevent questions. Rich gives clients the confidence to challenge these claims.
- **Understanding of Florida Residential Code and Building Standards**

About Rich Noto

Rich has been a Florida resident for over a decade and serves buyers across the entire state. **His service is builder paid, no cost to the buyer.**

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