Adgility B2B Launches Tech Sales Certification to Prepare Next-Gen SaaS Sales Professionals

The Adgility Tech Sales Certification (ATSC) delivers career-ready B2B sales training, a rigorous exam, and real commission-based opportunities for graduates to break into the high-demand world of technology sales.



Washington, D.C, District of Columbia Sep 8, 2025 (<u>Issuewire.com</u>) - Adgility B2B today announced the launch of its Adgility Tech Sales Certification (ATSC) Program, designed to prepare job seekers, recent graduates, and career changers for success in high-growth technology sales careers.

The ATSC Program sets itself apart by combining hands-on training, a proctored 75+ question certification exam, and real-world sales opportunities that allow graduates to immediately apply their skills. The exam emphasizes scenario-based and data-driven problem-solving to ensure participants are prepared for actual sales environments.

"Breaking into tech sales can feel like a closed door without experience. ATSC changes that," said Brian Wilson, Founder of Adgility B2B. "Our program equips people with the exact skills SaaS companies are looking for, while providing businesses with a pipeline of certified, job-ready talent."

Graduates of the ATSC Program gain:

- Industry-recognized certification in B2B Tech Sales.
- Skills in prospecting, cold outreach, objection handling, and deal closing.
- Access to performance-based commission opportunities with partner companies.
- A direct pathway to roles as SDRs (Sales Development Representatives) and beyond.

The launch comes at a time when SaaS and B2B technology companies face growing challenges in

building consistent sales pipelines and hiring trained entry-level talent. ATSC bridges this gap by connecting certified sales professionals with companies ready to grow.

The program is now open for enrollment. More information can be found at:

www.adgilityb2b.com

www.adgilityb2b.com/request-info

About Adgility B2B

Adgility B2B is a sales solutions and training company that helps businesses grow pipeline through outbound sales services while equipping individuals with the skills and certifications needed to succeed in tech sales. Founded in 2020, Adgility combines years of sales expertise with modern training and enablement tools.

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