

Samiteon and Flintlab Forge Strategic Partnership

Bengaluru, Karnataka Jul 25, 2025 ([IssueWire.com](https://www.IssueWire.com)) - Samiteon and FlintLab Forge Strategic Partnership

To Elevate Enterprise Testing and AI Solutions

Samiteon, a leader in digital transformation, and FlintLab, a pioneer in AI-powered testing infrastructure, have announced a strategic partnership to drive innovation in mobile test automation, real-device validation, and AI-driven enterprise software testing.

Partnership Highlights

- **Mobile Testing & Automation:** FlintLab will lead mobile test validation across Samiteon's platforms, improving release speed and quality.
- **Workflow Optimization:** Joint redesign of test execution flows for enhanced automation coverage and operational efficiency for all Samiteon clients.
- **Integrated Client Solutions:** FlintLab's capabilities will be seamlessly embedded within Samiteon's client proposals, ensuring transparent pricing and delivering joint technical value to end customers.
- **Unified Branding Strategy:** Joint blogs, newsletters, and campaigns to amplify industry presence.
- **Client Engagement:** As part of the partnership, both teams will jointly engage with key clients for solution demonstrations, strengthening relationships and uncovering new business opportunities through collaborative value delivery.

Strategic Impact

- **Faster Time to Market:** Up to 30% reduction in release cycles
- **Cost Savings:** 20–25% decrease in testing expenditure
- **Scalability:** 50% more device/OS coverage
- **Reliability & UX:** Real-device AI testing enhances performance and satisfaction
- **Innovation & Leadership:** Joint thought leadership strengthens industry positioning
- **Market Growth:** 15–20% projected market expansion over two years
- **Sustainability:** Efficient testing workflows reduce energy usage

About the Companies

- **Samiteon** specializes in AI, Audit Management Systems, ERP, cloud, RFID, and compliance across sectors like healthcare, logistics, and public systems.
- **FlintLab** delivers a next-gen Infrastructure Platform as a Service (IPaaS), enabling secure, scalable, AI-powered enterprise test environments.

Leadership Insights

"This partnership enables faster, smarter, and high-quality mobile experiences for our clients."

– Sunny Dronawat, CEO, Samiteon

"Together, we're removing testing inefficiencies and driving enterprise innovation."

– Krishna Seerapu, Founder & CEO, FlintLab

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