

Farhan Naqvi on AI's Role in Transforming M&A Strategy at iLearningEngines

Former iLearningEngines CFO Sayyed Farhan Naqvi explains how artificial intelligence is reshaping M&A from deal sourcing to integration.



New York City, New York Jul 9, 2025 ([Issuewire.com](https://www.issuewire.com)) - The landscape of mergers and acquisitions (M&A) is undergoing a significant transformation, and at the forefront is Sayyed Farhan Naqvi, former Chief Financial Officer (CFO) of enterprise AI platform [iLearningEngines](https://www.illearningengines.com). With the integration of artificial intelligence (AI) into corporate finance strategies, Naqvi has emphasized the strategic value AI

brings to every phase of M&A—from deal sourcing to post-merger integration.

“AI enhances strategic intent rather than replacing it,” said Naqvi in a recent thought leadership article on LinkedIn.

During his tenure at iLearningEngines, Naqvi was instrumental in adopting AI-powered financial systems to streamline and strengthen M&A outcomes.

AI-Driven Deal Sourcing: Identifying Hidden Opportunities

Traditionally, identifying acquisition targets relied on networks and historical data. AI now allows organizations to mine vast datasets—including financial reports, regulatory filings, and market sentiment—uncovering promising companies that might otherwise be overlooked.

“AI-driven sourcing gives CFOs a competitive edge,” Naqvi noted, “by identifying undervalued assets with high strategic fit.”

Enhancing Due Diligence with AI: Speed and Precision

Due diligence often poses a bottleneck in M&A. [iLearningEngines](#) leveraged AI to automate contract reviews, analyze compliance risks, and flag discrepancies in real-time. According to Naqvi, this not only reduced risk but also accelerated executive decision-making.

“AI reduces human error and deepens the scope of diligence,” he added.

Redefining Valuation Through Data Intelligence

Static valuation models can misrepresent a company’s worth. AI refines valuation by incorporating real-time market dynamics, historical transaction data, and synergy projections.

Naqvi implemented valuation frameworks at iLearningEngines that integrated AI insights, enabling more accurate investment decisions and reducing the likelihood of overpayment.

Deal Execution with AI-Powered Platforms

Executing deals involves navigating complex legal, regulatory, and operational challenges. At [iLearningEngines](#), Naqvi introduced AI-powered tools that simplified workflows, monitored documentation, and flagged pending approvals, improving deal transparency and speed.

Post-Merger Integration: AI as a Catalyst for Synergy

Successful integration remains a hurdle for most M&A activity. AI enables real-time performance tracking, monitors cultural alignment, and reduces talent attrition. Naqvi stressed that post-deal value creation hinges on strategic monitoring and data-backed decisions.

“Integration is where many deals falter. With AI, we can track KPIs early and act fast,” he said.

About Sayyed Farhan Naqvi

[Sayyed Farhan Naqvi](#) is a seasoned finance executive with expertise in M&A, capital markets, and

digital transformation. As former CFO of iLearningEngines, he championed the use of AI to optimize financial strategies. His leadership played a pivotal role in the company's scale-up journey and IPO preparation.

About iLearningEngines

iLearningEngines is a global leader in enterprise AI platforms, focused on enabling mission-critical business automation. With a focus on sectors like healthcare, education, and financial services, the platform delivers cutting-edge learning automation and operational intelligence.



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Source : Veritas Media Group

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