VT Digital Named a Top Salesforce Company in Australia by Clutch

Celebrating Success: VT Digital Recognized by Clutch for Trusted Salesforce Solutions



Sydney, New South Wales Jun 2, 2025 (<u>Issuewire.com</u>) - Our company, VT Digital, is honored to have been recognized by **Clutch** as one of the <u>leading Salesforce providers in Australia</u>. It confirms that we have a history of delivering profound Salesforce services to clients from a variety of business sectors.

Clutch reviews companies by listening to feedback from clients, reviewing their case studies, and thoroughly analyzing the industry. The rankings they provide are known as unbiased measures of the abilities and achievements of service providers.

According to **Aaron Sansoni**, Clutch rankings are awarded to companies that provide positive results and high quality work for their clients. There is no doubt that VT Digital can manage Salesforce like a master, and it has set high standards that very few Australian companies are able to match.

We were able to maintain our central role with the support of "excellent scores from clients, strong technical foundation, and backed by business results." What we do is streamline and boost the performance of businesses using custom solutions.

We offer services in structuring complex CRM plans, automating work, and making systems work well together. The new solutions we have put in place have made it possible for our clients to increase their sales pipeline by up to 40% and lessen their workload by at least 60%.

Our reputation is based on developing Salesforce solutions that solve actual problems our clients have, said **Karan Chugh**, **Managing Director at VT Digital**. Being recognized by Clutch confirms that

thinking about results first is the better way to implement technology. At the heart of our team is a mix of both tech knowledge and business planning, and it is here where the real impact is seen.

We provide consulting to **mid-market** and **enterprise companies** in the financial services, healthcare, and manufacturing industries. By designing new workflows for patients at a national health provider, we saw a rise in patient engagement by **35%** and fewer missed appointments by **28%**.

Operations Director Sarah Townsend reported that MediCare Australia benefited from VT Digital's salesforce services. It wasn't enough for their team to introduce technology. We also changed how we communicate with customers. The results speak for themselves: A very significant decrease in waiting time: 47%, and a noteworthy improvement in how content customers are: up by 31%.

For Australian organisations, this means they have access to Salesforce experts here, without having to search internationally. Being on the ground locally helps us to understand the laws, different industries, and culture of Australia better.

Our company has put in significant efforts to become an expert in Salesforce's product range, having knowledgeable people in Sales Cloud, Service Cloud, and Marketing Cloud. After following this approach, business owners can enhance their Salesforce usage by combining it with other integrated systems.

Demand for complete <u>Salesforce consulting services</u> is rising in Australia as businesses strive to improve their digital strategies. We are dedicated to helping organizations gain an edge over rivals by engaging their customers more effectively and improving how they run the business.

About VT Digital

We offer Australian companies trustworthy advice and support for improving their CRM systems. Working out of Sydney but serving the whole of Australia, we use Salesforce expertise to support business strategies.

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