

The Man Behind the Mission: Varun Hiremath's Journey from Analyst to Purpose - Driven Wealth Mentor

When you meet Varun Hiremath, you don't just meet a financial advisor, you meet a quiet force of clarity, compassion and conviction, kind of leader who doesn't believe in pushing his agenda but in building something so meaningful.



Mumbai, Maharashtra May 2, 2025 ([Issuewire.com](https://www.issuewire.com)) - Born with a keen mind for numbers and a heart rooted in values, Varun's journey in finance began in the corridors of USF Muma College of Business, where he pursued Business Management. But it wasn't the spreadsheets or charts that fascinated him most — it was the power that well-managed money has to change lives.

"Finance, to me, is not just a profession. It's a responsibility. A chance to help someone feel secure, dream bigger, and live without fear." After stints as a research analyst at Girik Capital and a banking analyst at ET Now, **Varun Hiremath** realized that something was missing in the way financial services were being offered. The industry was full of fast-talking sellers — but where were the listeners? The guides? The partners? That question led to the birth of Fair Deal Advisors in 2023 — a Mumbai-based boutique financial advisory firm with one bold promise: "To make wealth management personal again."

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The Fair Deal Ethos: Beyond Wealth, Toward Wisdom

Under Varun's leadership, Fair Deal Advisors is more than a business — it's a belief system. One where every client matters, and every plan is tailored like a custom suit.

Whether it's portfolio management, mutual fund distribution, or enterprise-level planning, the focus remains the same — understand the person, not just the portfolio.

"Money is emotional. It's tied to your fears, your hopes, your family. If we don't get that, we miss the whole point of being a financial advisor."

From Wealth to Welfare: The Hiremath Family Foundation

Beyond the spreadsheets, Varun wears another hat — one that's perhaps closer to his heart. As the driving force behind the **Hiremath Family Foundation**, he is committed to bringing opportunity, dignity, and hope to those who have been left behind.

Whether it's setting up e-learning centers in rural villages, distributing shoes to children who walk barefoot to school, or launching Microsoft-certified computer literacy programs in underserved regions — his work through the Foundation is reshaping what giving back can look like. "We had tutors, clean uniforms, the Internet... most rural kids don't. Through the Foundation, we're just trying to level the playing field."

His foundation's recent initiatives include:

An e-learning center in Narangi Village, Alibag, benefits over 250 children from classes 6 to 10. Monthly prize distributions and motivational events to keep rural children engaged in education. A recent donation of 393 pairs of shoes to students at a government school in Panvel — many of whom had never owned proper footwear.

Plans to launch mobile digital learning vans and emotional wellness programs for rural youth. "Every initiative is personal to me. These children deserve more than survival — they deserve pride, possibility, and presence," says Varun.

The Personal Touch That Clients Remember

Back at Fair Deal, Varun's approach isn't about flashy dashboards or one-size-fits-all templates. It's about conversations, trust, and thoughtful planning.

"We're not here to sell products. We're here to build financial journeys that evolve with you." From deep consultation to real-time strategy adjustment, Varun ensures that every client feels heard — and more importantly, understood.

Vision Forward: Tech with a Soul

With one eye on emerging technologies and another on client needs, Varun is guiding Fair Deal Advisors into its next growth chapter — blending smart analytics with human wisdom.

"Data helps us be sharper. But the soul is what keeps us human. That balance is our future."

A Life Rooted in Purpose

Whether he's guiding someone's financial future or giving a child their first school shoes, Varun Hiremath is building impact from both ends of the spectrum.

"To me, success means walking into a village and seeing a child smile because they now believe in tomorrow. That's wealth."

In His Words:

"I don't want to be known for just managing wealth. I want to be remembered for managing trust—wisely, responsibly, and with heart."

About Fair Deal Advisors:

Fair Deal Advisors is a Mumbai-based financial advisory firm offering personalized portfolio management, mutual fund distribution, and enterprise financial planning — all rooted in integrity, transparency, and personalized care.

Discover more: www.varunhiremath.net



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Source : <https://www.varunhiremath.net/news>

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