

Dusty Calderon, Recognized by BestAgents.us as a 2025 Top Agent

Dusty Calderon: A Trusted Advisor in Florida's Land Real Estate Market



New York City, New York Apr 14, 2025 ([Issuewire.com](https://www.issuewire.com)) - Dusty Calderon, Senior Advisor and Broker with Saunders Real Estate, stands out as a leader in large-scale land transactions throughout Florida. Specializing in agricultural, recreational, development and waterfront properties,& Conservation Easements. Dusty's expertise is rooted in decades of experience in land management, ranching, and

farm operations. His comprehensive understanding of land use—encompassing development, conservation easements, and mitigation banks—enables him to navigate the complexities of real estate transactions with ease, ensuring clients achieve their goals with confidence.

Raised in Osceola County as a sixth-generation native of a pioneering family, Dusty has a unique and personal connection to the land. His lifelong journey in ranching began in childhood as he trailed cattle on horseback, fostering a passion for the cowboy lifestyle that led him to McNeese State University on a bull riding scholarship. During his college years, he showcased his skills in intercollegiate competitions, consistently ranking among the top competitors in the southern region.

With a deep-rooted legacy in land ownership, Dusty has cultivated an unwavering dedication to ranching and land management. His professional focus includes navigating intricate federal and local government regulations, with a specialization in legacy ranches, recreational hunting properties, and agricultural land management. Whether he is facilitating multi-million dollar property sales, such as a notable \$150 million ranch transaction, or providing clients with insights on agricultural tax exemptions, Dusty's approach is always guided by a commitment to the land and his clients.

Since 2001, Dusty has successfully closed well over \$400 million in property sales, establishing himself as a trusted advisor for those seeking large land tracts and luxury waterfront estates in Florida and beyond. His combination of extensive industry knowledge and strong client relationships has earned him numerous accolades, including the prestigious Realtors Land Institute's Top 20 National Producer Award, #landstaraward, Costar Impact Awards for sales/acquisition of the year, and the Saunders Deal of the Year, along with a Saunders Top Producer Award. Dusty attributes his success to relentless hard work, perseverance, and a deep commitment to helping families manage the complexities of legacy property ownership.

As he continues to expand his client base beyond the Southeastern United States, Dusty has assisted a diverse array of clients—from ranchers and farmers to hedge funds, developers, conservationists, and celebrities—in buying and selling various types of land. His ability to forge lasting relationships within the real estate market is evident, as many of his clients are repeat buyers and sellers who are influential figures in the national and international real estate arenas.

"I am very blessed on all fronts," Dusty reflects. "Having been born into a very large family of landowners has given me a lifetime of experience. I have a very detailed perspective of what it takes to bring large legacy family landowners together to meet their often diverse but intertwined goals."

Dusty's professional affiliations include membership in the Florida Cattlemen's Association, Silver Spurs Riding Club, and the Professional Rodeo Cowboys Association (PRCA), & works with his cousin's United Pro Rodeo. He is also a member of the National Audubon Society, a lifetime member of American Bucking Bull, Inc. (ABBI), and a Professional Bull Riders (PBR) stock contractor. Additionally, Dusty has contributed to his community as a founding board member of the Harmony Pop Warner Youth Football and Cheer League and has served on the Osceola County Lakes Advisory Committee.

When not immersed in real estate, Dusty treasures time with his family, engaging in activities reminiscent of his cowboy ancestors, such as working cattle, breaking colts, rodeoing, hunting, and fishing. Married since 1994 to his wife, Lucrecia, they are proud parents of three children and a granddaughter. Together, they participate in their local communities by attending City of Life Church in Kissimmee and Rivertown Community Church in Marianna. Dusty enjoys exploring new lands on horseback and is passionate about helping people realize their real estate dreams—just as he has been able to do throughout his life.

“I help my clients build ‘The Wheel of the Deal’ so that we can roll out towards successfully achieving their goals,” Dusty states, emphasizing his commitment to client success.

Learn More about Dusty Calderon:

Through his Best Agent’s profile, <https://bestagents.us/profile?agent=2123926>, or through Saunders Real Estate, <https://land.saundersrealestate.com/about/land-advisors/dusty-calderon/>

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Source : Dusty Calderon

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