

Carol VanAusdal, Recognized by BestAgents.us as a 2025 Top Agent

Coastal Dream Realty: Leading the Way in Santa Cruz County



New York City, New York Mar 25, 2025 ([Issuewire.com](https://www.issuewire.com)) - Coastal Dream Realty, under the leadership of Managing Broker Carol VanAusdal, is adding a fresh perspective to the real estate landscape on the central coast in California. With over 25 years of experience in the industry, Carol has cultivated a deep understanding of the market, specializing in residential real estate, second homes,

and coastal or mountain retreats. Her unwavering commitment to her clients' needs ensures that both buyers and sellers are expertly guided through the complexities of real estate transactions.

Carol takes immense pride in providing personalized guidance, ensuring her clients are informed and supported every step of the way. With an impressive array of credentials, including the NAR Certification C2EX and At Home with Diversity, Carol exemplifies the expertise that clients can trust. She is an active member of the National Association of Realtors®, the California Association of Realtors®, the Santa Cruz County Association of Realtors®, the Women's Council of Realtors®, and the National Hispanic Organization of Real Estate Associates.

Having called the Santa Cruz RE home for nearly four decades, Carol possesses unparalleled knowledge of the local market dynamics and an extensive network of referrals from satisfied clients. Her personal experiences in buying and selling real estate enhance her ability to empathize with clients, allowing her to truly listen and understand their unique needs. "Fostering strong relationships and prioritizing my clients' best interests is key to long-term success," Carol emphasizes.

In 2024, she took a bold step by establishing Coastal Dream Realty with her partner Erica Pittman, where they have successfully built a dedicated team of six agents. The brokerage's mission is to anticipate potential obstacles that clients may face and navigate the challenges of buying or selling property with ease.

Renowned for her energetic and empathetic approach, Carol is committed to delivering exceptional service, whether her clients are first-time homebuyers or seasoned investors. Her steady demeanor and meticulous attention to detail ensure that each transaction is handled with professionalism and care.

Carol's accolades speak to her dedication and success in the field; she was named the Santa Cruz County Association of Realtors' Realtor of the Year in 2022 and served as the Association President in 2024. In 2024, she was selected for the inaugural class of the California Association of Realtors' Leadership Academy. Her success stems from her passion for real estate, open communication, negotiation skills, and a commitment to lifelong learning.

"This renowned profession gives me a chance to learn about life changes, new jobs, family additions, new relationships, and more. There is nothing more satisfying than being part of these significant life events," Carol reflects. Equally rewarding is her role in mentoring her agents, celebrating their successes as they achieve milestones in their careers. Leading Coastal Dream Realty, she promises a seamless and rewarding experience grounded in expertise, integrity, honesty, and a personal touch.

Outside of real estate, Carol is a devoted SF Giants season ticket holder and a golfer. She enjoys long walks along the ocean and sailing the Monterey Bay on the local sailboats with friends. Her two miniature schnauzers occupy much of her time.

Learn More about Carol VanAusdal:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2123744> or through Coastal Dream Realty, <https://coastaldreamrealty.com/carol-vanausdal/>

Coastal Dream Realty DRE Number: 02262823

Managing Broker/Corporate Office DRE Number: 01299747

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service and transparency in the buying and selling process.

Media Contact

Best Agents

*****@bestagents.us

Source : Carol VanAusdal

[See on IssueWire](#)