

Steve Casalenda, Recognized by BestAgents.us as a 2024 Top Agent

Steve Casalenda: A Trusted Name in Twin Cities Real Estate with Over Two Decades of Expertise



New York City, New York Dec 27, 2024 ([IssueWire.com](https://www.issuewire.com)) - RE/MAX Results is proud to spotlight Steve Casalenda, a seasoned realtor whose dedication and extensive experience have made him a distinguished figure in the Saint Paul real estate market. With over 20 years in the industry, Steve has earned a reputation for excellence, providing unparalleled service to clients throughout the Twin Cities.

Relocating from a successful restaurant ownership career, Steve seamlessly transitioned into real estate, bringing with him a wealth of knowledge in remodeling, construction, and property flipping. This expertise has allowed him to build a thriving business focused on single-family homes, multi-family properties, lakefront real estate, and land transactions. Regardless of the property size or price, Steve is

committed to delivering the same high level of service to all his clients.

As a lifelong Minnesota resident, Steve possesses an intimate understanding of the Twin Cities area, particularly the diverse neighborhoods of St. Paul. His dedication to his clients is evident in his work ethic, integrity, and commitment to helping individuals navigate the complexities of the real estate market. Steve has earned several prestigious designations, including Graduate REALTOR® Institute (GRI), Certified Distressed Property Expert (CDPE®), and Certified Residential Specialist (CRS). He is also an active member of the National Association of Realtors, the St. Paul Area Association of Realtors, and the Minneapolis Area Association of Realtors.

Steve's business model is built on trust and loyalty, with an impressive 90% of his clientele coming from referrals. He maintains strong relationships with his clients through proactive communication, including a monthly newsletter that keeps them informed and engaged. Each client receives personalized attention, ensuring they have expert guidance throughout the entire real estate process.

Known for his attention to detail and exceptional service, Steve caters to a diverse clientele, from first-time homebuyers to seasoned investors. His high-energy work ethic, combined with an in-depth understanding of the Twin Cities market, consistently leads to successful outcomes. Clients appreciate his honest advice and expert negotiation skills, making him a reliable partner in their real estate endeavors.

Steve's accolades speak volumes about his dedication and success in the industry. He has been recognized as a member of the RE/MAX Hall of Fame (2014), named one of the Best Real Estate Agents in The Twin Cities (2012-2023), and is a consistent member of the RE/MAX 100% Club (2007-2012) and Platinum-Level RE/MAX (2013-2023). His achievements reflect his commitment to excellence and his ability to adapt to the ever-changing real estate landscape.

Beyond his professional accomplishments, Steve is deeply committed to giving back to the community. He has served on the Board of Directors for The National Ataxia Foundation and currently serves on the Board of Directors for Vulcan Community Charities, a nonprofit that supports educational, historical, and cultural programs in the Greater St Paul area by providing scholarships and grants to local schools and organizations. He also gives back to the community through many charitable causes supported by the Knights of Columbus which he has been a member of for over 30 years.

In his personal life, Steve enjoys golfing, spending quality time with his family including his two grandchildren, and following his passion for everything sports-related.

Looking ahead, Steve has ambitious plans for the future. He has welcomed a couple of additional agents into his team as part of the Results Support Services (RSS) program at RE/MAX Results. This innovative program allows agents to operate with the same capabilities as licensed agents, further expanding Steve's capacity to serve clients effectively. With his business flourishing, Steve is eager to share his knowledge and maintain the high standards of integrity that have defined his career.

Learn More about Steve Casalenda:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2123364>, or through his website, <https://www.stevecasalenda.com/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation who help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Steve Casalenda

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