

Mary Wallace, Recognized by BestAgents.us as a 2024 Top Agent

Merging Passion, Dedication, and Personalized Service in the Bustling Markets of Southern Indiana and Greater Louisville



New York City, New York Dec 3, 2024 ([Issuewire.com](https://www.issuewire.com)) - Mary Wallace, a distinguished Broker Associate with Schuler Bauer Real Estate Services in New Albany, Indiana, is making waves in the real estate industry, serving clients across Jeffersonville, Clark, Floyd, Scott, Harrison County, and the surrounding areas in both Indiana and Kentucky. With over seven years of experience in residential,

commercial, and land transactions, Mary is redefining client service in real estate by prioritizing relationships over transactions.

Mary's unique background as a professional caterer and restaurant owner has instilled in her a servant's heart. This foundation drives her approach to real estate, where she offers personalized guidance throughout the entire buying and selling process—from negotiations to contract execution. "I believe that real estate is about more than just selling homes; it's about supporting people during significant life transitions," says Mary. Her philosophy centers on understanding her client's needs and delivering tailored solutions that align with their goals.

Licensed in both Indiana and Kentucky, Mary specializes in serving a diverse clientele, including first-time homebuyers, seniors, and those looking to upsize or downsize. She holds the Accredited Buyer's Representative (ABR) designation and is known for her resourcefulness, leveraging a trusted network of vetted vendors and professionals to meet her clients' needs. Her competitive spirit drives her to excel in every transaction, embracing challenges and celebrating successes alongside her clients.

What truly distinguishes Mary is her unwavering dedication to her clients. Recognized for her hard work and commitment to her client's best interests, she prides herself on her rapid responsiveness and diligence, ensuring that every transaction is a positive and seamless experience. "I view every interaction as an opportunity to build lasting relationships," Mary explains. "I want my clients to feel supported every step of the way."

To maximize exposure and attract the right buyers, Mary employs a proactive marketing strategy that includes hosting open houses on the day listings go live. This strategy has proven effective, allowing her to showcase homes' best features and often resulting in quick sales. Mary's commitment to staying at the forefront of industry trends is demonstrated through her active participation in Schuler Bauer and ERA brands company training and her engagement with industry publications.

A consistent top producer, Mary has earned the prestigious Circle of Honor Award from ERA for seven consecutive years, regularly selling over 20 homes annually. She attributes her success to her perseverance and her ability to instill hope in her clients. Mary takes a hands-on approach to securing the perfect home for her clients, and she always goes the extra mile to ensure their success.

Mary's contributions to her community extend beyond her professional achievements. As the Board President of the PURE Education Initiative, she shares her knowledge and passion with students, helping them build healthy relationships for hopeful futures. Additionally, Mary has prepared weekly meals for the JHS Football Team for over 15 consecutive years, showcasing her commitment to enriching the lives of those around her.

Outside of work, Mary enjoys tending to her 46-acre sanctuary, where she finds peace and tranquility. She loves attending Southern Gospel music events, baking, and cooking as a therapeutic outlet. Family is also a priority for Mary; she treasures time spent with her six grandchildren and three daughters and enjoys camping adventures with family and friends that connect her with nature.

For Mary, real estate is not just a profession—it's a calling. As a full-time agent, she is committed to working when her clients have a real estate need, embodying a principle of availability and dedication. At the heart of her practice is a commitment to be more than just an agent; she strives to be knowledgeable, a helping hand, an advocate, a resource, and ultimately, a friend.

Clients can reach Mary Wallace through phone, email, or social media, assured of her commitment to

meeting their real estate needs with expertise, care, and a personal touch that transforms transactions into meaningful experiences.

Learn More about Mary Wallace:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2123271>, or through Schuler Bauer Real Estate Services, <https://marywallace.schulerbauer.com/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation who help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Mary Wallace

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