

Charles Ramsay, Recognized by BestAgents.us as a 2024 Top Agent

Charles Ramsay: Top 3% of Pacific NW Brokers and a Fourth-Generation Real Estate Trailblazer



New York City, New York Dec 4, 2024 ([Issuewire.com](https://www.Issuewire.com)) - Portland, Oregon – Charles Ramsay, the Managing State Broker and Owner of Ramsay Real Estate Group, has been leading Epique Realty's expansion into Oregon. Recognized as the number one AI-driven real estate company in the United States, Epique Realty continues to strengthen its presence in the Pacific Northwest, leveraging

Charles's extensive expertise and dedication to client service.

With over 25 years of experience in the real estate sector, Charles has established himself as a formidable negotiator, proficient conflict resolver, and adept business manager. As a fourth-generation realtor, he embodies a family legacy that has profoundly influenced his approach to client relationships. His journey into real estate began under the nurturing guidance of his grandmother Laura Ramsay, whose core values of kindness and collaboration continue to shape his professional ethos today.

"Real estate is not just about transactions; it's about building lasting relationships based on trust and integrity," said Ramsay. "At Epique Realty, we harness cutting-edge technology to enhance our clients' experiences, and I am excited to bring that vision to Oregon."

Before making his mark in real estate, Charles was the owner of Ramsay Construction, where he honed his understanding of property and the intricacies of construction. This foundational knowledge has proven invaluable, enabling him to achieve a ranking in the top 5% of brokers nationwide since 2000. His relentless focus on delivering outstanding results has not only benefited his clients but has also solidified his reputation within the industry.

As a distinguished member of the Portland Metropolitan Association of REALTORS®, Charles is celebrated as a Hall of Fame REALTOR® and a Mensa member. He also serves on the Board of Advisors for Epique Realty, where his insights and leadership are instrumental in guiding the firm's growth and strategic direction.

The arrival of Epique Realty in Oregon under Charles's leadership represents a significant step forward in the company's commitment to innovation and excellence. With a unique blend of technology-driven solutions and personalized service, the brokerage is well-equipped to meet the evolving needs of clients, ensuring that they receive the best possible outcomes in their real estate transactions.

Charles's approach to client service is centered on a philosophy of commitment and personalized service. He believes that once clients experience the dedication and exceptional service he provides, they recognize him as a trusted partner for life. Whether facilitating a home purchase or sale, Charles is passionate about fostering relationships built on trust and ensuring that every transaction reflects his client's best interests. Charles is a part of 30 high-level professionals in a core group. They meet weekly to collaborate and provide the highest quality service to clients at every level.

Beyond his role in real estate, Charles is dedicated to philanthropy and community involvement. He actively participates in charity endurance events, The Leukemia Lymphoma Society, and contributes to various organizations to reach a lifetime milestone of \$1 million in donations. Charles's passion for giving back has made a profound impact on the lives of many, reinforcing his belief that success transcends financial metrics.

Additionally, Charles serves as a local ambassador for Portland Pulse, a free community initiative aimed at fostering local connections and encouraging residents to support local businesses. He believes that a thriving community is vital to the success of any business, and he is committed to being a catalyst for positive change.

In his personal life, Charles enjoys wing foiling, an exhilarating sport that allows him to embrace the outdoors and maintain an active lifestyle. "Family means everything to Charles and he credits his success to the love and support he receives from his wife Rebecca Ramsay, CEO of healthcare non-profit Housecall Providers, and his sons Rowan and Kincaid!" said Ramsay.

Looking ahead, Charles Ramsay envisions not only the growth of Epique Realty but also a broader movement focused on community impact. With a team of entrepreneurial professionals alongside him, Charles aims to redefine the real estate landscape, demonstrating that true success is measured by the positive influence on clients, communities, and the lives touched along the way.

Learn More about Charles Ramsay:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2123273>, through Epique Realty, <https://charlesramsay.epiquerealty.com/> or through The Portland Pulse, <https://theportlandpulse.com/home>

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Source : Charles Ramsay

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