Beth Ulrich, Recognized by BestAgents.us as a 2025 Top Agent

Beth Ulrich: A Legacy of Excellence in Real Estate in Wayzata, Minnesota



New York City, New York Dec 31, 2024 (<u>Issuewire.com</u>**)** - Beth Ulrich, the esteemed owner of Ulrich Real Estate with Compass, has been an integral part of the Wayzata community for over three decades, helping countless buyers, sellers, and investors achieve their real estate dreams. With a specialization in residential real estate across the western suburbs and surrounding areas, Beth's experience ranges from assisting first-time homebuyers to facilitating transactions for luxury properties and new construction.

Armed with a Degree in Finance and Real Estate from St. Cloud State University, Beth began her real estate career in 1993. As a rookie, she quickly established herself as one of the top agents in the Twin Cities. Initially focusing on first-time homebuyers, her expertise soon expanded to include new construction and luxury homes, reflecting her adaptability and keen understanding of the market.

In 2002, Beth paused her real estate career to dedicate time to raising her four daughters and to contribute to her husband's creative marketing firm. During this decade-long hiatus, she successfully launched a promotional product division, transforming it into a million-dollar business before it was sold in 2008. This experience not only honed her business acumen but also enriched her perspective on client relations and marketing strategies.

In 2012, Beth returned to real estate with renewed vigor, serving as the exclusive salesperson for two luxury condominium developments in downtown Wayzata. Her impressive sales record includes 58 units sold at The Regatta, totaling \$70 million in sales, and 20 units sold at The Landing in just nine months for an additional \$33 million. This success solidified her reputation as a leading expert in the luxury condo market.

By September 2016, Beth had transitioned to offering independent real estate services and became a certified relocation specialist. With over \$100 million in real estate sales over four years, she has become deeply knowledgeable about the luxury home market in Wayzata and its neighboring communities. Her extensive experience allows her to serve a diverse clientele, including seniors and those navigating transitional life phases.

In 2017, Beth welcomed her daughter, Chelsey, to the Ulrich Real Estate Group, where Chelsey specializes in first-time homebuyers. That same year, Beth ranked 5th in the state for real estate sales, a testament to her relentless work ethic, dedication to her clients, and the discipline instilled during her time as a proud veteran. Beth believes that buying or selling a home is a deeply personal journey, and she is committed to providing personalized, attentive service that meets each client's unique needs.

Beth's exceptional achievements have not gone unnoticed, as she was awarded Realtor of the Year for Women in 2023 and is ranked as one of the top agents at Compass for 2024. She attributes her success to her dedicated team, which includes her daughter and two assistants, all of whom share her commitment to outstanding client service.

Beyond her professional accomplishments, Beth is passionate about giving back to the community. She actively volunteers for various organizations and has served on multiple boards, including the Gleason Lake PTA, TwinWest Chamber, Wayzata Area Chamber, Sherburne State Bank, and P.E.A.S.E. Academy. As a co-founder of the non-profit organization The Caring Effect, Beth hosted a radio show aimed at raising awareness for community needs and empowering listeners with the tools to make a difference.

Beth's commitment to the community extends to her role as a speaker at marriage retreats and teaching confirmation at her church, where she shares her insights and experiences with others.

Residing in Wayzata with her husband, Eddie, Beth is proud to be a mother to four grown daughters: Chelsey, Abby, Ruby, and Mallory. Recently becoming a grandmother to her granddaughter, Ettilie, Beth treasures family time and enjoys activities such as boating, cooking, and walking.

For anyone looking to navigate the real estate market, whether buying, selling, or investing, Beth Ulrich offers unparalleled expertise, dedication, and an unwavering commitment to her clients. With her wealth

of knowledge and genuine passion for her work, she continues to set the standard for real estate excellence in Wayzata and beyond.

Learn More about Beth Ulrich:

Through her Best Agent's profile, https://bestagents.us/profile?agent=2123376 or through Ulrich Real Estate, https://ulrichrealestategroup.com/agents/beth-ulrich

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Media Contact

Best Agents

*******@bestagents.us

Source: Beth Ulrich

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