## Steve Zuber, Recognized by BestAgents.us as a 2024 Top Agent

Steve Zuber: Leading the Charge in Industrial Real Estate Across Downstate Illinois and Missouri



**New York City, New York Nov 18, 2024 (<u>Issuewire.com</u>) - Shiloh, Illinois - Steve Zuber, the principal industrial real estate broker at BARBERMURPHY Group, Incorporated, is making waves in the industrial and investment property sectors across Downstate Illinois and Missouri. With over 20 years of experience, Zuber has become a trusted name in the industry, known for his exceptional service, ethical** 

standards, and unparalleled expertise.

Zuber's passion for the local area shines through in his work. He appreciates the unique blend of small-town charm and big-city amenities, which allows him to create personal connections with each client. "Every real estate transaction is not just a business deal; it's a chance to build lasting relationships within our strong community," Zuber states.

His extensive background in commercial real estate began later in life, but it has proven to be a fruitful journey. Zuber's prior experience in selling industrial equipment to manufacturing facilities across the Midwest provides him with a distinct advantage in understanding the intricacies of the industrial market. This hands-on knowledge allows him to adeptly guide clients through the acquisition or disposition of properties, ensuring their needs are met every step of the way.

Zuber's impressive track record speaks for itself. He has been recognized for achieving some of the largest single sales and highest sales volumes in the region. Notable transactions include his representation of the Chemetco Bankruptcy Estate in the sale of a 387-acre copper smelting facility, a complex deal that took over a decade to finalize, and navigating negotiations with bankruptcy courts and environmental agencies. Other significant projects include the sale of a 406,000-square-foot Anheuser Busch distribution facility and a 434,000-square-foot Meridian facility in Centralia, Illinois.

"Completing difficult assignments with multiple stakeholders is my forte," Zuber explains. His ability to maneuver through regulatory and permitting processes has earned him respect among peers and trust from clients. He is committed to ethical practices and ensuring that every transaction is handled with the utmost care.

In addition to his professional achievements, Zuber is a proud member of the Society of Industrial and Office Realtors (SIOR), holds the prestigious Certified Commercial Investment Member (CCIM) designation, and serves as an officer for the St. Louis SIOR Chapter. These qualifications underscore his commitment to excellence and provide clients with the confidence that they are working with a broker of the highest caliber.

Outside of his professional life, Zuber is dedicated to giving back to the community. He enjoys cycling and actively participates in Pedal the Cause, a bike challenge that supports cancer research at the Siteman Cancer Institute in St. Louis. He lives in Kirkwood, Missouri, with his wife, Lori, and son, Vito.

"A seasoned broker has been through the ups and downs of the ever-changing market and is still standing," Zuber reflects. "It's someone who not only works harder but smarter than the average broker. It's someone who will go above and beyond the call of duty to make sure each client's best interests are satisfied."

## **Learn More about Steve Zuber:**

Through his Best Agent's profile, <a href="https://bestagents.us/profile?agent=2123203">https://bestagents.us/profile?agent=2123203</a> or through BARBERMURPHY Group, Incorporated, <a href="https://barbermurphy.com/brokers/steve-zuber/">https://barbermurphy.com/brokers/steve-zuber/</a>

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specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service and transparency in the buying and selling process.

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Source: Steve Zuber

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