The Domain Registration Boom: How ICANN Accreditation is Driving Unprecedented Growth in the Domain Industry

Analyzing the Surge in Domain Registrations Since 2020 and the Crucial Role of ICANN Accreditation in Fostering a Dynamic Digital Economy.



HOW ICANN ACCREDITATION IS DRIVING UNPRECEDENTED GROWTH IN THE DOMAIN INDUSTRY



many sectors, but few have experienced the remarkable growth that the domain registration industry has witnessed in recent years. As businesses scrambled to establish their online presence during the uncertain periods of 2020, domain registrations surged, reaching unprecedented levels. At the heart of this burgeoning market is the crucial role played by ICANN (Internet Corporation for Assigned Names and Numbers) accreditation, a credential that has become essential for registrars seeking to thrive in this competitive market.

With around 628.5 million registered domains globally, the market is not only vast but also increasingly dominated by those with ICANN accreditation. Data from Verisign shows that by the end of 2021, there were 438.4 million registered domains, marking a staggering 117% increase from the previous year. This upward trend underscores a paradigm shift in how companies approach their digital strategies, fueled by the uncertain times of 2020 forced transition to online business models.

The Astronomical Rise of Domain Registrations

The statistics reveal a striking trajectory for domain registrations. As businesses moved to e-commerce and online services, the need for unique domain names became more pronounced. By the end of 2020, there were 201.6 million registered domains, up from 165.96 million in 2019. The most popular domain extension remains .com, accounting for 37% of total registrations. However, the diversity of domain extensions continues to grow, reflecting an expanding digital marketplace. The new gTLD's like .online, .club, .shop etc are giving wider options for the customers to choose if their desired .com is unavailable or already registered.

As <u>Venkatesh Venkatasubramanian</u>, an <u>ICANN accreditation consultant</u> and industry expert, points out, "Post pandemic created a surge in demand for domain names as businesses transitioned online, prompting many domain resellers to seek ICANN accreditation to enhance their legitimacy and expand their offerings." Venkatesh's company <u>Dotup ICANN Accreditation Consultancy</u> helped over 25 companies in the past 4 years in getting ICANN accreditation.

The Importance of ICANN Accreditation

For domain registrars, ICANN accreditation is more than just a badge of honor; it is a vital component for sustainable growth and competitive advantage. Registrars that achieve this status gain direct access to registries, eliminating intermediaries and allowing them to set pricing structures that can enhance their market position.

"The necessity for ICANN accreditation is clearer than ever," <u>Venkatesh</u> notes. "Registrars are recognizing that being accredited is about more than just profits; it's about exclusivity. Today, it's not just domain registration companies seeking ICANN accreditation; SEO firms and web hosting providers are also joining the ranks. This accreditation adds significant value to their businesses, allowing them to offer comprehensive services and enhance their credibility in a competitive market."

The advantages of ICANN accreditation can be categorized into several key benefits:

Control and Flexibility: Accredited registrars can manage operations directly, allowing for greater adaptability.

Reputation and Trust: Being ICANN-accredited lends credibility, as customers are more likely to trust registrars that meet stringent industry standards.

Higher Profit Margins: By bypassing intermediaries, accredited registrars can reduce costs, leading to improved profitability.

Market Expansion: Accreditation opens the door to new opportunities and the ability to offer a wider range of TLDs (Top-Level Domains).

Impact Stories

In recent years, several countries, including Uzbekistan, Albania, and the Cayman Islands, have welcomed their first-ever ICANN-accredited domain registrars. This milestone marks a significant advancement for the industry. By effectively leveraging their accreditation, these registrars have enhanced customer trust and diversified their service offerings, driving growth in their respective markets.

The Future of Domain Registration

As the domain name industry continues to evolve, the push for <u>ICANN accreditation</u> is expected to intensify. Registrars are beginning to recognize that this accreditation is not just about compliance but is also essential for unlocking new revenue streams and solidifying their position in the industry.

Industry observers anticipate that as more businesses seek to establish their online presence, the demand for accredited registrars will only increase. "We're witnessing a shift in the industry," Venkatesh asserts. "The understanding that accreditation empowers registrars is becoming universal."

Conclusion

The domain registration market is on an impressive upward trajectory, spurred by the digital revolution and facilitated by ICANN accreditation. As companies seek to establish or enhance their digital presence, the advantages offered by accreditation will continue to be a driving force in the industry. The post-2020 boom in domain registrations is not merely a statistical anomaly; it represents a fundamental shift in how businesses engage with their customers and adapt to an increasingly digital world. As the landscape evolves, those who embrace ICANN accreditation are poised to reap the benefits of this new era in the domain industry.

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Venkatesh Venkatasubramania, Dotup ICANN Accreditation Consultancy

Media Contact

Dotup ICANN Accreditation Consultancy

venky@dotuptech.com

+91 98949 06326

465 Verducci Dr

Source: Dotup ICANN Accreditation Consultancy

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