

Visdum's Sales Compensation Management Recognized with Netty Award Nomination

Visdum's innovative approach to sales compensation management earns nomination from Netty Awards

Visdum recognized for innovation in sales compensation management



Wilmington, Delaware Sep 8, 2024 ([Issuewire.com](https://www.issuewire.com)) - Visdum, a leader in sales compensation management software, has been **nominated for a Netty Award** in the "Sales Compensation Management" category. This nomination recognizes Visdum's innovative approach to simplifying and improving sales incentive strategies for businesses.

The Netty Awards are known for identifying groundbreaking solutions in the tech industry. Visdum's nomination places it among top innovators in the digital space.

Jeetesh Harjani, Director of Sales at Visdum, said: *"We're honored by this Netty Award nomination. It reflects our team's hard work in making sales compensation a powerful tool for business growth. We've focused on creating software that not only saves time but also helps companies motivate their sales teams more effectively."*

Visdum's platform has delivered significant benefits to its clients:

- Reduced commission payout time by up to 70%
- Saved over 40 hours monthly through automation

- Achieved 99.9% accuracy in commission calculations
- Streamlined complex compensation plans across various roles and locations
- Ensured compliance with financial regulations like ASC 606

Looking ahead, Visdum plans to integrate artificial intelligence into its platform, aiming to offer predictive analytics and personalized recommendations for sales compensation strategies.

Jeetesh added, *"This nomination energizes us to keep pushing boundaries. We're excited about using AI to provide even deeper insights and help businesses craft smarter compensation strategies."*

For more information about Visdum and its sales compensation platform, [visit here](#).

To learn more about Visdum's Netty Award nomination and its vision for the future of sales compensation management, [read our detailed blog post](#).

About Visdum:

Visdum provides a comprehensive SaaS solution for sales compensation management. The platform helps businesses design, implement, and optimize sales incentive strategies, driving performance and growth across various industries.

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