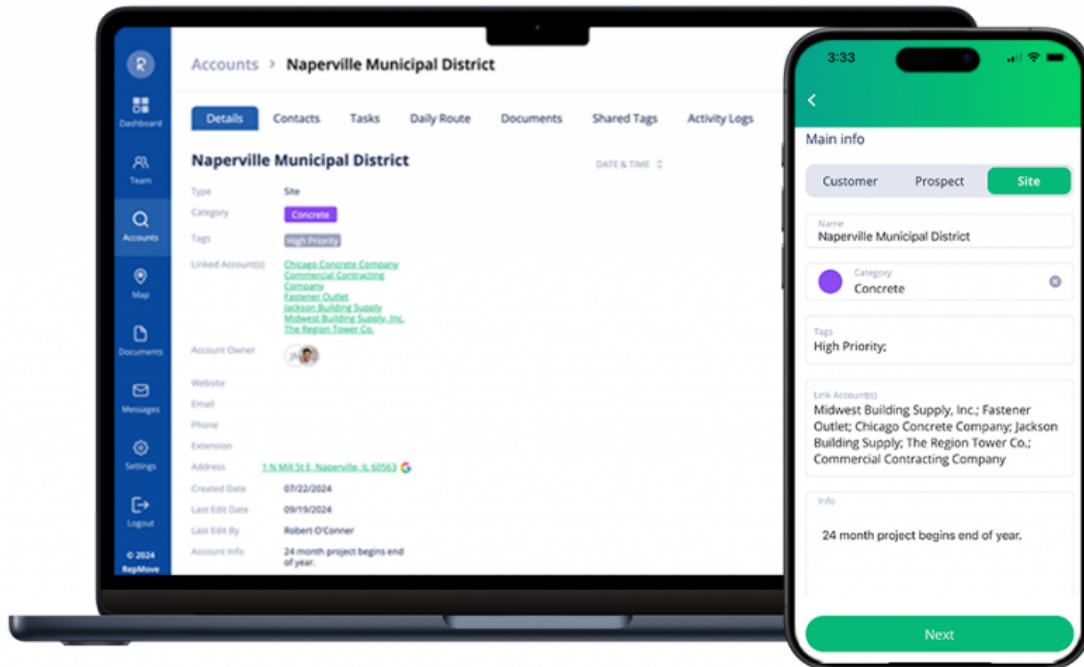


RepMove lays groundwork for outside sales success with new jobsite and satellite features

Updates position RepMove to continue its rapid expansion in field sales software category



Parker, Colorado Sep 23, 2024 ([Issuewire.com](https://www.issuewire.com)) - Today RepMove, the leading outside sales management platform, announced the launch of a new classification system that will accelerate revenue generation for organizations across numerous industries.

In addition to customers, contacts and prospects, job sites and satellite locations are now available as objects in the industry-leading platform. For organizations in fields from [construction](#) to [medicine](#), this new feature is a game-changer.

"Outside sales reps at organizations like supply distributors call on job sites constantly," said RepMove Founder & Chief Executive Officer Dillon Baird. "A single jobsite can have five trades on it at any given time from five different companies. Rather than tracking all these separate activities on different accounts and contacts, you can now associate them all to a single job site.

"Similarly, a provider might work at multiple offices. They can now be added to multiple satellite locations. By adding this functionality, we now consolidate a rep's activity so they do not have to spend time updating all these different records. They can instead focus on staying in front of customers and selling."

Job sites, and satellite locations for other industries, are now available in RepMove. Once created, accounts and contacts can be associated to the jobsite or satellite location so it can be added to daily routes. Activities like notes, purchase orders and expense reports can also be assigned to the location.

Job sites and satellite locations are the latest updates RepMove has released in a product known for its constant expansion. The company closely partners with its customers to create features they will find most valuable, placing an emphasis on feedback and the customer experience. These are simply the most recent product of this collaboration.

About RepMove

RepMove, the leader of the [outside sales management](#) category, is a software platform helping organizations create more effective field sales teams and foster deeper customer relationships. Its mobile and web-based tools build professional outside sales reps into organized deal-makers with a bias for action. Its platform gives leaders real-time transparency into every field activity by connecting its mobile app with a centralized cloud hub. Headquartered in Parker, Colo., RepMove serves thousands of field sales teams globally with exceptional service and products. For more information, please go to [repmove.app](#).

Media Contact

RepMove

info@repmove.app

+1 (720) 588-33-86

Source : RepMove

[See on IssueWire](#)