

Ingrid M. Hess, CRS, GRI Recognized by BestAgents.us as a 2024 Top Agent

Top Producer at Compass Connecticut and Fairfield County's Local Specialist: Setting New Standards of Excellence in Real Estate



New York City, New York Sep 12, 2024 ([Issuewire.com](https://www.issuewire.com)) - Ingrid M. Hess, CRS, GRI, a seasoned Realtor with Compass Connecticut, LLC, and the head of Ingrid Hess Associates, stands out as a leading authority in acquiring and marketing residential and luxury properties in Darien, and lower Fairfield County, Connecticut. Her passion lies in delivering personalized attention and enthusiasm, offering clients deep insights into the unique and captivating character of the communities from Greenwich to Fairfield and beyond.

Originally from Costa Rica, Ingrid did her graduate studies at the prestigious University of Heidelberg, Germany, where she met her husband. Before making her mark in the U.S. real estate sector, she worked for the diplomatic service of Costa Rica. As a founding member of Compass Connecticut, LLC, she played a pivotal role in the company's expansion, contributing to the growth of its original founding members of 10 top producing agents in Darien and Darien, to more than 200 agents today.

With nearly four decades of experience in the Greater Fairfield County real estate market, Ingrid specializes in assisting buyers, sellers, investors, landlords, and tenants with a variety of properties, including single-family homes, condos, and townhouses. She also offers comprehensive property management services, ensuring that her clients receive unparalleled support throughout their real estate journey. Her individualized approach to client management emphasizes active listening and understanding, enabling her to respond effectively to their unique needs and aspirations. Ingrid Hess is always the partner in her clients' transactions.

Through her diligent efforts, Ingrid has cultivated strong relationships with fellow agents, allowing her to negotiate optimal terms for her clients. Her innovative problem-solving skills shine when navigating challenges, such as multiple offers or potential deal-breakers, consistently leading to successful outcomes.

As a Certified Residential Specialist (CRS) and Graduate Realtor Institute (GRI), Ingrid is committed to providing top-tier service. Her fluency in Spanish and Italian further enhances her ability to connect with a broader clientele, showcasing her dedication to inclusivity and understanding.

Ingrid's impressive track record has not gone unnoticed; she has been nationally recognized, ranking in the top 1.5% of real estate agents by the Wall Street Journal's Real Trends for six consecutive years. Her clients trust her integrity and insight, appreciating her timely guidance throughout every stage of their real estate transactions.

For Ingrid Hess, success is not solely about finding the right property; it is about nurturing lasting relationships beyond the closing of a deal and making a positive impact on her clients' lives. With her vast knowledge, professional representation, and unwavering dedication, Ingrid continues to set the standard for excellence in real estate in Darien and beyond.

Learn More about Ingrid M. Hess:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2122760>, through Compass, <https://www.compass.com/agents/ingrid-hess/> or through her website, www.ingridhess.com

About Best Agents

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Source : Ingrid M. Hess

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