

Nancy Shear, Recognized by BestAgents.us as a 2024 Top Agent

Accomplished Broker, Coach, and Trainer Brings Two Decades of Expertise to Clients and Community



broker with Watson Realty Corporation, is redefining the standard for real estate professionals in Melbourne, Florida. With over 20 years of experience in the industry, Nancy combines her extensive knowledge of residential and commercial sales, as well as management, with a passion for helping clients navigate the complexities of buying, selling, and investing in properties.

Since becoming licensed in 2000, Nancy has established herself as a versatile and dedicated professional. Her impressive credentials include roles as a managing broker, certified business consultant, and national real estate coach. This multifaceted background equips her with the tools necessary to address the diverse challenges that clients may encounter throughout their real estate journeys.

Originally hailing from Georgia, Nancy earned her Bachelor of Science Degree in Business Management from Georgia State University. Her real estate journey began in North and South Carolina, where she honed her skills before obtaining her Florida broker's license in 2001. Specializing in corporate relocation, Nancy draws from her personal experience of undergoing eight relocations throughout her 35 years of marriage, enabling her to empathize with her clients and guide them through the often stressful process of moving.

As a managing broker, coach, and trainer, Nancy has overseen thousands of successful transactions, accumulating a wealth of insights that few in the industry can rival. Her dedication to her clients is evident in her proactive approach, ensuring that their goals are prioritized at every step of the real estate journey.

A lifelong learner, Nancy's qualifications are exceptional, with accreditations such as Accredited Buyer Representative (ABR), Council of Real Estate Broker Managers (CRB), Graduate of the Realtor Institute (GRI), and Seller Representative Specialist (SRS). Additionally, she is an active member of the National Association of REALTORS®, Florida REALTORS®, and the Orlando Regional REALTOR® Association, remaining connected to the latest trends and developments in the real estate industry.

Beyond her impressive credentials, Nancy is committed to fostering the growth of her associates. She imparts her knowledge in sales, management, and asset disposition to train and develop her team, facilitating exponential growth in their businesses and elevating the entire brokerage. Furthermore, as a National Association of REALTORS® instructor, she is passionate about training the next generation of agents and brokers, ensuring that professionalism remains at the forefront of the real estate industry.

Nancy's involvement extends beyond her brokerage, as she is an active public speaker, contributor to real estate publications, and a dedicated member of several community organizations. In addition to her primary role, she was a Tom Ferry student and coach, a Take 5 member, a Corporate Relocation Specialist Instructor, and the host of American Dream TV. Her diverse experience and passion for helping others achieve their real estate goals have earned her recognition as a leader in her field.

In her leisure time, Nancy enjoys the great outdoors, indulging in activities such as enjoying nature, boating, reading, and practicing yoga. Family is essential to her, and she cherishes moments spent with them, especially at the beach. Moreover, Nancy actively participates in community engagement, giving back to local organizations like the Sea Turtle Preservation Society, and Keep Nrevard Beautiful., further exemplifying her commitment to making a positive impact beyond real estate.

Learn More about Nancy Shear:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2122711>, through Watson Realty

Corporation, <https://nshear.watsonrealtycorp.com/> or through her website, <https://nancyshearhomes.com/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Nancy Shear

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