

Margaret E. DeFazio, Recognized by BestAgents.us as a 2024 Top Agent

Celebrating Nearly 30 Years of Excellence as a Trusted Real Estate Advisor and Morristown Community Pillar



New York City, New York Aug 27, 2024 ([Issuewire.com](https://www.issuewire.com)) - Since obtaining her real estate license in 1996, Margaret DeFazio, affectionately known as “Margy,” has established herself as a leading Licensed Real Estate Broker/ Associate in Morristown, New Jersey. With nearly 30 years of experience, Margy has earned a reputation for providing unparalleled expertise and service to clients whether they

are first-time homebuyers, seasoned investors, or looking to sell their property.

Margaret launched her real estate career in 2002 selling new construction for Pulte Homes, the largest homebuilder in the United States. Her immediate success was recognized when she was named “Rookie of the Year” by the Community Builders Association of New Jersey and honored as the leading seller of new homes both in units sold and dollar volume. As the top-producing sales agent at Pulte, Margaret achieved the prestigious Million Dollar Club designation from the New Jersey Builders Association Sales and Marketing Council. Her stellar performance continued at WCI, where she was the top producing agent in the company, and was recognized again for being the number one agent in both the number of units sold and highest dollar volume of sales.

In a remarkable partnership, Margaret joined forces with her mother, Denise Flanagan, who brings over 45 years of industry experience. Together, they form The DeFazio Flanagan Team under Coldwell Banker Realty, specializing in the Morristown, Harding, Mendham, Chester, Far Hills, Bernardsville, Bernards Township, and Bedminster areas. Their combined expertise ensures clients receive the highest level of service and strategic guidance throughout their real estate journey.

Margaret’s dedication to her clients is underscored by her commitment to professionalism and integrity. She remains at the forefront of market trends and employs the latest technologies to facilitate seamless transactions. Her extensive credentials—including Accredited Buyer’s Representative (ABR), Pricing Strategy Advisor (PSA), Seller Representative Specialist (SRS), Coldwell Banker Global Luxury Specialist, and a Guild Member of the Institute for Luxury Home Marketing—demonstrate her commitment to continuous growth and excellence in the field. Her accolades, such as the International Diamond Society and Sterling Society Awards, reflect her outstanding performance and dedication.

A lifelong resident of Morristown, Margaret is not only passionate about real estate but also about giving back to her community. She actively supports animal rescue and dog adoption, enjoys agility training with her dogs, and is an avid equestrian. Additionally, she volunteers as an Alumni Interviewer for Georgetown University and as a literacy volunteer, teaching English as a Second Language for Literacy Volunteers of Morris County (LVMC), further showcasing her commitment to community service.

Learn More about Margaret E. DeFazio:

Through her Best Agent’s profile, <https://bestagents.us/profile?agent=2122697>, through Coldwell Banker Realty, https://www.coldwellbankerhomes.com/nj/morristown/agent/margaret-margy-defazio/aid_6904/ or through The Defazio Flanagan Team, <https://defazioflanaganteam.com/agent/margaret-defazio>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation who help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent’s comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Margaret E. DeFazio

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