

Nick Scar, Recognized by BestAgents.us as a 2024 Top Agent

Nick Scar: One of Iowa Realty's Top Performing Real Estate Brokers, Infusing Passion and Flair into Every Deal



New York City, New York Jul 18, 2024 ([IssueWire.com](https://www.issuewire.com)) - West Des Moines, Iowa - Nick Scar, a prominent figure in the Iowa Realty agency and across Central Iowa is not your average realtor. Known for his charismatic personality and infectious sense of humor, Nick's approach to real estate is both flashy in style and humble in practice. His commitment to building genuine relationships has garnered him a strong referral base, setting him apart from other agents in the industry.

Specializing in a wide range of real estate services, Nick's expertise includes new construction, acreages, farms, relocation clients, multi-family and investment properties, first-time home buyers, estate sales, 1031 exchanges, luxury home buyers, and commercial real estate. One of his favorite aspects of the job is assisting clients in building custom homes, from selecting the perfect lot to finalizing plans and specifications.

With an illustrious career spanning nearly two decades, Nick has achieved several prestigious designations, including Certified Negotiation Expert (CNE), Certified Residential Specialist (CRS), Graduate, Realtor Institute (GRI), Residential Finance Consultant (RFC), Seller Representative Specialist (SRS), Certified Relocation Specialist, and his Broker's License. His dedication to continuing education ensures that he delivers top-tier service to his clients.

Nick's journey in real estate is deeply rooted in his upbringing on a family farm in Earlham, Iowa, where he learned the values of honesty and integrity. After moving to Waukee in 2001 and spending 15 years there, he returned to Earlham in 2018, building a new home on family land.

Over the years, Nick has sold over \$185 million in real estate and closed more than 700 transactions, showcasing his direct and aggressive approach that has earned him numerous awards and recognition in the industry. From 2010 to 2019 and again in 2021 and 2023, he was honored as a member of the Iowa Realty President's Club, recognizing the top 25 agents in the company. In 2017, he achieved the #5 rank in the Jordan Creek Office and the #12 rank in Iowa Realty.

Between 2011 and 2018, Nick received the Circle of Excellence Award from the Des Moines Area Association of Realtors. He has been a Volume Award Winner from 2009 to 2022. In April 2023, Nick was ranked #10 out of 50,000 agents nationwide for the most listing units sold with Berkshire Hathaway in April 2023. In addition, Nick serves as an expert witness in trial matters in the real estate section. His commitment to excellence has also earned him a place in Iowa Realty's Hall of Fame.

Beyond his professional achievements, Nick enjoys entertaining people and giving back to his community. He has been involved with the Big Brother Big Sister program for over a decade, serving on the board for several years. Additionally, he has taken on the role of Santa Claus for various events, donating all proceeds from his appearances to charity. In addition, Nick serves on the Ethics Board for the Iowa Association of Realtors.

With a background in sales and retail spanning over two decades, Nick excels in overcoming obstacles during negotiations, ensuring the best outcomes for his clients. His dedication to his craft, coupled with his passion for helping clients achieve their real estate dreams, continues to make a lasting impact on the lives of those he serves.

Always approachable and committed to excellence, Nick Scar is the realtor you can trust to deliver exceptional results. He is never too busy for referrals, viewing them as the highest compliment he can receive.

Learn More about Nick Scar:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2122411> or through Iowa Realty, <https://nicholasscar.iowarealty.com/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service and transparency in the buying and selling process.

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Source : Nick Scar

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