

James Shin, Recognized by BestAgents.us as a 2024 Top Agent

From Tech Titan to Business Broker: James Shin Brings Extensive Training and Experience to Each Business Sale



New York City, New York May 14, 2024 ([IssueWire.com](https://www.IssueWire.com)) - James Shin is the Principal Business Broker at First Choice Business Brokers Seattle Metro, which caters to clients in Washington and California. Having made waves in the commercial real estate industry, he aids clients in buying and selling businesses, with a particular focus on nurturing small, locally owned companies.

With a specialization in Main Street businesses, James focuses on supporting proprietors and family-owned establishments in preparing for sales, offering tailored experiences to suit each business's unique characteristics. He takes pride in facilitating sales according to the preferences of business owners, carefully listening to their needs, desires, and goals to provide personalized solutions. Additionally, he excels in guiding family-owned businesses through ownership transitions for retirement purposes.

Educated at Cal Poly Pomona, DeVry University, and Keller Graduate School of Management, James holds degrees in Telecommunications Management and a Masters in Business Administration, graduating with honors. With over 25 years of experience in business ownership, consulting, leadership, and sales, he simplifies the buying and selling process for clients, earning a reputation as a patient educator and problem solver. His straightforward approach builds trust that results in a higher percentage of successfully closed sales.

Prior to his career in business brokerage, James led IT organizations within a Fortune 50 company, honing a calculated and technological approach to selling businesses. His responsiveness, education, patience, and adaptability ensure clients benefit from higher sales proceeds, reduced tax implications, and minimized liability.

As a Certified Business Intermediary (CBI) recognized by the International Business Brokers Association, James stays at the forefront of industry trends, regulatory changes, and best practices. His commitment to ongoing education and professional development sets him apart from competitors and ensures that his clients receive top-notch service and achieve optimal outcomes.

Deeply dedicated to fostering growth and stability within communities, James was honored with the 2023 Diamond Award, ranking him as the #2 Business Broker among 300 National Brokers within the First Choice Business Brokers Franchise.

For businesses looking to navigate the complexities of buying or selling, James Shin stands out as a reliable and results-driven professional in the Seattle Metro area. With a keen eye for detail, a passion for serving his community, and a proven track record of success, James continues to raise the bar for business brokers in the region.

Learn More about James Shin:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2121927>, or through First Choice Business Brokers, <https://seattlemetro.fcbb.com/meet-our-team>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

Media Contact

Best Agents

sarah@bestagents.us

Source : James Shin

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