

airSlate appoints Equinox Technologies, Dubai, UAE as the Sole Value-Added Distributors across the MEA, and APAC region

airSlate and Equinox to meet the needs of industries to empower clients with the flexibility to leverage signNow's utility while addressing their specific security and compliance prerequisites.



Brookline, Massachusetts Apr 15, 2024 ([Issuewire.com](https://www.issuewire.com)) - airSlate, a leader in document workflow automation solutions, announced that it has engaged Equinox Cyber-Technologies UAE, as the Sole Value-Added Distributor to represent its award-winning portfolio of Enterprise ready Secure and Compliant workflow solutions in the MEA/ APAC markets.

Equinox Cyber Technologies, an MSSP and VAD company with presence across the MEA & APAC region, will offer airSlate's trusted and proven solutions that comes with robust features that includes integration with globally adopted and widely used Apps and CRM systems. airSlate, the largest document workflow automation platform includes Workflow, pdfiller, and SignNow, delivers no-code technology, built-in integration options, and hundreds of Bots that empower teams to digitize workflows of any complexity.

"It was a natural decision to partner with Equinox Cyber Technologies," says John Midtbo, VP of Global Channels & Alliances at airSlate. "Equinox's proven leadership and extensive

global footprint align with airSlate's vision to simplify document processes and deliver better digital workflows to diverse sectors across the MEA and APAC regions."

Equinox, also into Managed Services, supports many BFSI, AEC, Manufacturing, Aviation and Retail groups offering localized 8/5, 16/7 and 24/7 support. With the plan on automation, Equinox intends to add value to its offerings assisting organizations increase their productivity through document workflow and integration while driving their digital business transformation journey, implementing best practices.

With airSlate, customers get the best of everything, including eSignature workflows, and end-to-end document management tools, reducing errors and improving team productivity. airSlate signNow offers insights into easy integration of eSignatures into widely utilized apps and systems along with hundreds of easy-to-setup integration options - delivering more value at a competitive price point.

The need to enhance efficiency and reduce costs around their document-centric processes is driving businesses toward these digital transformation solutions - and eSignatures are a big part of that push. With more and more transactions occurring online covering multiple departments, organizations are increasingly looking for a trusted technology solutions provider who can help them adopt eSignature solutions tailored to their unique needs.

"Our partnership with airSlate signifies a pivotal step in our journey to empower organizations with the tools they need to thrive in the digital age," said Jeevan NV, CEO, Equinox Technologies. "By combining airSlate's innovative document workflow automation and eSignature solutions with our regional expertise and capabilities, we are poised to deliver unparalleled value to our customers and reseller partners."

Equinox experts with 20+ years of industry-specific knowledge and experience deliver secure digital transformation and offer cybersecurity projects, geospatial solutions to SMBs, Enterprises, and Government Departments.

Through direct customer engagements on tech support and leveraging a partner network of 70+ esteemed IT organizations, Equinox Technologies, and its affiliates plan to assist businesses across various sectors, including Banks, Financial Services, Engineering, and Government verticals, the access to robust, secure, and cost-effective workflow automation tools, in addition to the Cyber security training and MSSP services offerings that includes VAPT, SOCaaS, Digital Forensics etc.

For more information about airSlate, visit <http://www.airslate.com>. To learn more about Equinox Technologies, visit <https://www.equinoxcyber.com>.

About airSlate

airSlate is a global SaaS technology company that serves over a hundred million users worldwide with its business productivity and automation solutions. With a suite of intuitive tools including pdfFiller, Workflow, and SignNow, airSlate empowers organizations to digitally transform their businesses to run faster and easier. airSlate is backed by leading venture capitalists and corporate investors including General Catalyst, Morgan Stanley Expansion Capital, HighSage Ventures, UiPath Ventures, and GSquared.

About Equinox Technologies

Equinox Technologies, a Middle East, United Arab Emirates-based firm with a team of experts in

multiple domains including Digital Twins, Secure Solutions, and Managed Security Services focuses on the latest cutting-edge technology consultancy and service delivery. With an active IT and Engineering Division, Equinox delivers projects in Geospatial, Cybersecurity, Cloud Computing, Software Engineering, and Information Security solutions.

Equinox experts have built a reputation as trusted Value-Added Distributors supporting reputed IT system integrators and clients, extending implementation and support services that includes Managed Security Services (MSSP) across the MEA & APAC territory with clients from multiple industry verticals.

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Source : Equinox Cyber Technologies

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