

MTMG Launches with a Commitment to Problem Solving and Putting Their Experience To Work For Clients



Boston, Massachusetts Mar 23, 2024 ([Issuewire.com](https://www.issuewire.com)) - MTMG, a new provider of IT, Telecom, and Mobile consulting solutions, today announced the commencement of its US-based operations, rooted in the lifelong vision of its founder, Paul Knittle.

“I’ve always wanted to establish a company where we are all focused on one mission – to put our

collective experience toward helping clients solve problems,” Knittle said. “When I reached out to former colleagues and clients to think to tank the concept of a company, I was honored and humbled by how many talented people leaped at the chance to join me or help in some way. They are an amazing group of industry experts, and I am incredibly proud of the dedicated individuals who have joined me on this journey.”

Mentor Ram Reddy, CTO of Nagarro, said "I've known Paul for over 20 years. His sharp mind, honest work ethic, and dedication to his customer's success will be the driving force behind MTMG. That's exactly why I'm thrilled to have been helping guide MTMG as an advisor on this venture."

Mentor Carl Norloff, CEO of S&H Interactive, said " I am eager to support Paul and his efforts to bring this talented team together. They are perfectly designed to solve a company's most challenging technology problems."

MTMG differentiates itself with its people-centric approach to IT consulting, prioritizing empathy, transparency, and a sincere wish for the success of both the client and their chosen vendor. The company's services are crafted to empower businesses to make the most of their IT investments and achieve their strategic goals efficiently and cost-effectively. Their team aims to help clients as well as their chosen vendors as well. Knittle shared, “We are keenly aware that companies and their vendors can have alignment drift over time. Our aim is to bridge that gap and restore alignment without replacing vendors.”

VP of Sales, Joe McGuire, said "The best salespeople, and anyone successful in business, are all great listeners. That approach aligns perfectly with MTMG's philosophy: letting clients lead the conversation so we can understand their needs and deliver the best solutions. That's why I'm excited to be here."

An important part of MTMG's culture is the term 'client' versus 'customer.' To MTMG, 'customer' entails a singular transaction. Transactional relationships are anathema to the team at MTMG. Their goal is to partner with clients to help them achieve their objectives in the near, middle, and long term.

Mentor Mark Meerkamp, Head of IT, Heubeck AG, added "I've known Paul for over a decade, having been his first client in Germany. In that time, he's proven himself a dedicated professional and his work ethic and commitment have significantly influenced how we think about customer focus, making him a standout partner. I'm excited to watch as he starts this business and help him wherever I can! Paul, ich wünsche Dir und Deinem Team viel Erfolg - Ihr seid die besten für diese Mission!"

As MTMG begins this promising journey, it welcomes enterprises of all sizes and sectors to discover its services and experience the difference of working with a team that truly cares about making a difference.

Reflecting on the significance of the launch, Knittle said, "My team and I have worked together for over 20 years across a number of companies and industries. We are ready to take our experience and put it to use on behalf of our clients. There is so much good to be done, and we are eager to do it."

For more information about MTMG and its offerings, please visit www.mtmg.eu or contact them at info@mtmg.eu.

About MTMG

MTMG is a consulting firm that offers a range of solutions in IT, Telecom, and Mobile technology. With a

focus on collaboration and client-centric approaches, the company provides services designed to optimize technology investments and support business growth. Led by a team with a wealth of experience, MTMG is committed to delivering practical and effective solutions for every client.

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