

Janet McNulty, Recognized by BestAgents.us as a 2024 Top Agent

As a leading authority in the Chicago Suburban Northwest Market, Janet thrives on assisting clients as they pursue the American Dream.



New York City, New York Mar 20, 2024 ([IssueWire.com](https://www.issuewire.com)) - Built upon a foundation of integrity, honesty, and discipline, Janet stands as a seasoned Real Estate Broker Associate, boasting unmatched industry expertise garnered over three decades. She works alongside her son, Quinn McNulty, at HomeSmart Connect in Arlington Heights, Illinois.

Together, they form Team McNulty, guiding both buyers and sellers through every stage of their property transactions, from negotiation to contract finalization. Their collective efforts center on understanding clients' real estate goals, whether preserving equity or securing an investment poised for future appreciation.

With four generations of realtors in the Chicagoland area, Janet's family name, Walters, has been synonymous with real estate in the Chicagoland area. Having lived in Park Ridge to Des Plaines Mt. Prospect, Schaumburg, and now Arlington Heights, the family possesses a profound understanding of each locality and its unique neighborhoods. They recognize the distinctive essence of each town while acknowledging the shared essence of neighborhoods and community dynamics.

Janet believes in her role as a Realtor, taking courses in Accredited Buyer's Representative (ABR), Seniors Real Estate Specialist (SRES), and e-Pro Certified professional to educate her clients with knowledge, enabling them to make informed decisions. Her commitment to serving her clients led her to pursue further certification as a Certified Distressed Property Expert (CDPE) between 2005 and 2008, a period marked by economic challenges where assisting individuals overwhelmed by home-related financial obligations became paramount.

In navigating the economic shifts from 2007 to the present, Janet witnessed the adjustment of inflated property values, stemming from unrealistic expectations set by governmental and financial institutions, placing families at financial risk. Her CDPE certification not only equipped her with expertise in handling distressed properties but also streamlined the process to align with industry standards, ensuring smoother interactions with banks.

One of Janet's most cherished accomplishments is her Certified Residential Specialist (CRS) designation, a testament to her dedication and expertise in the field. She highlights how each CRS course has enriched her hands-on experience with cutting-edge technological skills, aiming to maximize client profits while minimizing expenses.

Attributing her enduring success to her attentive approach, Janet emphasizes active listening to her clients' needs, always striving to "walk in their shoes." She eagerly looks forward to imparting invaluable knowledge to her son, Quinn, ensuring a legacy of excellence in real estate practice.

Learn More about Janet McNulty:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2121577>, or through HomeSmart Connect, <https://www.homeswithmcnulty.com/welcome-to-team-mcnulty>

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Source : Janet McNulty

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