

Josiah Willis, Recognized by BestAgents.us as a 2023 Top Agent

Real estate doesn't have to be complicated or scary, and Josiah is here to bridge the gap between finished goal, and current situation.



New York City, New York Jan 9, 2024 ([IssueWire.com](https://www.issuewire.com)) - Josiah, a licensed realtor, is a analyst leader within the Caliber Group at Compass in Kirkland, Washington. He specializes in residential properties with a focus on investment, single-family fix-and-flip projects, and real estate development.

A graduate of the University of Washington, Josiah received his Bachelor's Degree in Business Finance from the Michael Foster School of Business. He enjoys utilizing his analytical background to provide clients with a unique perspective on asset valuation and market characteristics. In doing so, he ensures they are well informed when making the decision to buy or sell some of the greatest financial assets they will ever own.

Over the years, Josiah has expanded his expertise to include working with investors, facilitating large development plat project sales, managing flip projects, and engaging in home sales and construction transactions. Notably, he has successfully executed various off-market deals and has hands-on experience managing his own real estate projects. Josiah understands the entire real estate cycle from vacant land all the way up to finished and new construction homes giving him a unique and holistic view of real estate investing that few agents ever develop.

Josiah's commitment to providing comprehensive services is evident in his dedication to continuous learning. He completed training with the Washington State Housing Finance Commission, enabling him to educate first-time homebuyers on accessing grant assistance for their initial home purchases. Additionally, he obtained a drone pilot license, adding a distinctive dimension to his marketing and sales strategies, and is an active member of the National Association of Realtors (NAR).

Recognizing the intricacies of estate settlements, Josiah pursued certification as a Probate Expert. Inspired by his personal experience witnessing his father navigate the probate process, he is passionate about assisting other families in preserving their legacies and maximizing their financial outcomes.

Josiah credits his success to a distinctive narrative - despite encountering numerous challenges in the process, he spent four years diligently working to sell a sizable 77-lot residential development. Notably, he went above and beyond by facilitating the off-market sale of his client's expansive 20-acre undeveloped land to a builder, an achievement that many realtors might have walked away from.

Knowing real estate A to Z, Josiah approaches each client with options that are tailored to what's best for them while tirelessly focusing on client satisfaction in every communication and client interaction. He utilizes the connections he has made along the way to support his level of professionalism, making sure that there are no lacking puzzle pieces to helping clients' achieve their goals in real estate investing.

When Josiah is not serving clients, one can find him outdoors, on a tennis court, or hanging out with his family. He also loves to travel to experience new foods and cultures.

Learn More about Josiah Willis:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2120974>, through Compass, <https://www.compass.com/agents/josiah-willis/> or through his website, <https://www.josiahseattle.com/about/josiah-willis>

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real estate professionals features agents by local expertise, verified licenses, transaction history and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service and transparency in the buying and selling process.

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