Frank Filippone Sr., Recognized by BestAgents.us as a 2024 Top Agent

From contract to closing, excellence in service to others comes naturally to Frank, as it has been the cornerstone of his working life.



associated with Berkshire Hathaway HomeServices RW Towne Realty in Chesapeake, Virginia. He primarily serves clients in Hampton Roads, Virginia and Northeastern North Carolina, including the Outer Banks, holding broker licenses in both states.

As a counselor and a leader, Frank is patient, listens intently, and is protective of his clients' interests. He attends all home / well and septic inspections, oversees repairs, and will go out of his way to be present. He answers his phone more often than any other agent in Hampton Roads and prioritizes responsiveness to his clients' needs.

Going beyond the traditional realtor role, Frank keeps a list of trusted service providers such as mortgage lenders, title companies, attorneys, and repair professionals. He readily shares recommendations from this list and possesses extensive knowledge of various mortgage options available to his clients.

With a background in the U.S. Navy spanning 30 years, Frank's journey began as the lowest-ranked sailor, culminating in his retirement as a highly respected Chief Warrant Officer 4. During his naval career, he honed leadership, management, seamanship, and navigation skills.

When it came time to retire from the Navy, Frank was not ready to give up serving others. He chose a career in real estate as a good way to continue serving his fellow Americans and has been providing excellence in real estate service ever since.

Constantly pursuing professional development, Frank has earned numerous designations, including being Short Sales and Foreclosure Resource (SFR®) professional, licensed REALTOR®, eCertified® agent, Military Relocation Professional (MRP), verified Rocket HomesSM Agent, Referral Channel rCertifiedSM member, Pricing Strategy Advisor (PSA), Certified Listing Professional, Certified Distressed Property Expert, Certified Real Estate Negotiation Expert, and recipient of the Commitment to Excellence (C2EX) recognition.

Throughout his two-decade professional journey, Frank has actively participated in and chaired various professional boards and committees. Presently, he serves on the Virginia Association of Realtors Risk Management Committee, attributing his success to unwavering discipline and a structured approach to his work.

With exceptional performance and standing in the real estate industry, Frank has earned a number of awards and honors. These include multi-year Hampton Roads Realtor Association's Bronze, Silver and Gold awards, membership in The Honor Society, and The Leading-Edge Society. Notably, he has consistently earned the multi-year Presidents Club Award, a prestigious recognition reserved for the top 6% of the company globally. Additionally, Frank has received various accolades from his brokerage, consistently ranking in the top 8% of agents in rein by total volume.

However, for Frank, the most essential "awards" he receives come from the joy and the feeling of accomplishment he gains from helping buyers and sellers attain their real estate goals. The testimonials he receives from happy clients, and the referrals they send him, are the icing on the cake.

On the personal side, Frank loves spending time with his family, is an avid golfer, and enjoys watching baseball and football. Adding joy to his life is MIA, a rescue dog and one of his closest companions.

Beyond that, Frank is an active member of the Moose Lodge and holds the title of Master Mason at the Kempsville Masonic Lodge, Kempsville 196.

Learn More about Frank Filippone Sr.:

Through his Best Agent's profile, https://bestagents.us/profile?agent=2121091, through Berkshire Hathaway HomeServices RW Towne Realty, https://www.bhhs.com/rw-towne-realty-va307/chesapeake/frank-filippone/cid-301373 or through his website, https://www.franksellshamptonroads.com/bio/FrankFilippone

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Source: Frank Filippone Sr.

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